



ABU DHABI NATIONAL OIL COMPANY (ADNOC) P.J.S.C.

GENERAL TERMS AND CONDITIONS

FOR THE SALE OF CRUDE OIL / CONDENSATE

AND

LIQUEFIED PETROLEUM GAS

JANUARY 2023 EDITION

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PART 1

PROVISIONS APPLICABLE TO FOB, CFR AND CIF SALES

The provisions of this Part 1 shall apply to Contracts for the sale of Crude Oil or Product between Seller and Buyer for which the Standard Contract Terms are specified as any of (i) FOB the Loading Port, (ii) CFR the Destination Port, or (iii) CIF the Destination Port.

1. DEFINITIONS AND INTERPRETATION

1.1. Definitions

For all purposes of these GTCs, the following terms shall have the following meanings:

"**Abu Dhabi**" shall mean the Emirate of Abu Dhabi, United Arab Emirates.

"**Accepted Vessel**" shall have the meaning ascribed thereto in Article 41.5.

"**ADNOC**" shall mean Abu Dhabi National Oil Company (ADNOC) P.J.S.C., a company existing under the laws of Abu Dhabi, UAE and whose principal postal address is P.O. Box 898, Abu Dhabi, UAE.

"**ADNOC Group**" shall mean ADNOC and each Person directly or indirectly Controlled by ADNOC.

"**ADNOC Operating Company**" shall mean the Abu Dhabi Company for Onshore Petroleum Operations Ltd trading as ADNOC Onshore ("**ADNOC Onshore**"), or the Abu Dhabi Company for Offshore Petroleum Operations trading as ADNOC Offshore ("**ADNOC Offshore**"), or Abu Dhabi Oil Refining Company (Takreer) trading as ADNOC Refining ("**ADNOC Refining**") or Abu Dhabi National Oil Gas Industries Limited trading as ADNOC Gas Processing ("**ADNOC Gas Processing**") or whichever company performs and/or regulates the operations and procedures for the shipment and export of the particular Crude Oil or Product that is to be shipped and delivered under this Contract.

"**ADNOC Ship Vetting**" shall mean the approval process undertaken for or on behalf of the relevant ADNOC Operating Company for (i) the vetting of vessels used for the carriage of Crude Oil and/or Product; or (ii) any floating storage facility, other vessel or lighter if the Crude Oil and/or Product is to be loaded from or discharged to a floating storage facility, another vessel via a STS operation or lightering.

"**Affiliate**" shall mean:

- (a) in relation to Seller or a member of the ADNOC Group, each other member of the ADNOC Group; and
- (b) in relation to Buyer, any other Person that, now or hereafter, directly or indirectly, Controls, is Controlled by, or is under common Control with, Buyer.

"**AFRA**" shall mean the Average Freight Rate Assessment published from time to time by the London Tanker Brokers Panel.

"**Amended Seller Vessel Nomination**" shall have the meaning ascribed thereto in Article 41.4 of these GTCs.

"**API Gravity**" shall mean the standardized measure of specific gravity developed by the American Petroleum Institute.

"**Applicable Law(s)**" shall mean all applicable national and international laws, including governmental, local, port authority or terminal operator laws and regulations and any other laws and regulations or requirements in force of whatever nature and howsoever communicated.

"**ASTM**" shall mean ASTM International, formerly known as the American Society for Testing and Materials, a global society working to advance the development and delivery of international voluntary consensus standards.

"**Authorised Recipients**" has the meaning given to it in Article 20.4.

"**Barrel**" shall mean forty-two (42) United States standard gallons each of two hundred thirty-one (231) cubic inches at sixty degrees (60°) Fahrenheit.

"**Bulk Oil Clause**" shall mean the set of terms for cargo insurance policies to cover bulk oil risks, identified in the American Marine Underwriters Form as SP-13C.

"**Butane**" shall mean liquefied petroleum gas, produced at the Plant, of the specifications set out in the Sales Confirmation.

"**Buyer**" shall mean the party defined in the Sales Confirmation as the "**Buyer**".

"**Buyer Amendment**" shall have the meaning ascribed thereto in Article 27.3 of these GTCs.

"**Buyer Date Range Nomination Schedule**" shall have the meaning ascribed thereto in Article 4.2 of these GTCs.

"**Buyer Vessel Confirmation**" shall have the meaning ascribed thereto in Article 41.2 of these GTCs.

"**Certificates of Quantity and Quality**" shall mean the certificates of quantity and quality that document the quantity and quality of each Shipment of Crude Oil or Product as determined by the processes set forth in this Contract.

"**CFR**" or "**Cost and Freight**" shall have the meaning ascribed thereto in the Incoterms except as modified by this Contract.

"**CIF**" or "**Cost Insurance and Freight**" shall have the meaning ascribed thereto in the Incoterms, except as modified by this Contract.

"**CLC**" shall have the meaning ascribed thereto in Annex A.

"**Commercially Reasonable Endeavours**" shall mean the efforts that a prudent Person would use in similar circumstances to ensure that its obligations are fulfilled expeditiously without incurring additional costs beyond what it would have had to incur in the usual circumstances.

"**Condensate**" shall mean Uweinat Condensate or Thammama Condensate or any other liquid hydrocarbons known as condensate and extracted from hydrocarbon reservoirs in Abu Dhabi.

"**Confidential Information**" shall mean:

- (a) the existence and content of this Contract and any other documents relating to the sale and purchase of Crude Oil or Product, including drafts of such documents, and the existence and contents of any negotiations prior to their execution;
- (b) all commercial, fiscal, financial, technical, operational or other information relating to the sale and purchase of Crude Oil or Product, the Parties or their respective Affiliates and their respective business affairs (including information on assets, records, data, samples, business plans, production forecasts, actual production, budgets, financial statements, customers, clients, suppliers, plans, intentions and opportunities) which is obtained, whether before, on or after the date of this Contract, by a Party or any of its Authorised Recipients from the other Party, any of the other Party's Affiliates or any of their respective Personnel, professional advisers (including financial advisers, legal counsel, auditors and accountants) or Contractors, in any form (including orally, in writing, in electronic form or otherwise) and for whatever purpose (including for the purposes of the performance of this Contract or in connection with the negotiation of this Contract); and
- (c) any report, analysis, compilation, study or other document prepared by, on behalf of or for any Party or its Affiliates which contains, derives from or otherwise reflects any information described in sub-paragraphs (a) and (b) above, whether provided or obtained before, on or after the date of this Contract,

but excludes any information which:

- (i) at the time of its supply by (or on behalf of) a Party, is in, or subsequently comes into, the public domain, except by the breach of any of the undertakings set out in this Contract;
- (ii) subsequently comes lawfully into the possession of either Party or any of its Authorised Recipients from a Third Party who does not owe the Party to which the Confidential Information relates an obligation of confidence in relation to such Confidential Information;
- (iii) was independently developed by a Party or any of its Authorised Recipients without any reliance on any part of the Confidential Information; or

- (iv) the Parties agree in writing is not confidential.

"**Contract**" and references herein to this "**Contract**" shall mean these General Terms and Conditions together with the Sales Confirmation.

"**Contractors**" shall mean contractors, agents and representatives.

"**Control**" shall mean, in relation to a Person:

- (a) having, directly or indirectly, the power to vote fifty percent (50%) or more of the voting stock (other than directors' qualifying shares or other *de minimis* holdings required by Applicable Law to be held by other Person(s)) of such Person;
- (b) ownership, directly or indirectly, of fifty percent (50%) or more of the equity interests (other than directors' qualifying shares or other *de minimis* holdings required by Applicable Law to be held by other Person(s)) in such Person; or
- (c) having, directly or indirectly, the ability to direct or procure the direction of the management and policies of such Person, whether through the ownership of shares, by contract or otherwise,

and the terms "**Controlling**", "**Controlled by**" and "**common Control with**" shall be construed accordingly.

"**Crude Oil**" shall mean any of Murban Crude Oil, Lower Zakum Crude Oil, Umm Shaif Crude Oil, Das Crude Oil, Upper Zakum Crude Oil, Umm Lulu or any crude oil from other onshore and/or offshore fields, or any blend of any of them.

"**Das Crude Oil**" shall mean liquid hydrocarbons extracted from the hydrocarbon reservoirs from the fields known as the "Lower Zakum Field", "Umm Shaif Field", "Nasr Field", "Bunduq Field", "OSII Field" and "Abu Al Bukhoosh Field".

"**Day**" shall mean a calendar day in Abu Dhabi, unless otherwise stated in the Contract.

"**Delivery Period**" shall mean the period or each of the periods of time during which Crude Oil or Product is to be delivered pursuant to this Contract and listed under the heading "Delivery Period(s) and Quantity" in the Sales Confirmation.

"**Delivery Point**" shall mean in respect of a Shipment, the junction point of the connecting flange connecting the delivery hose of the loading installation or Vessel with the receiving manifold of the Vessel at the Loading Port.

"**Destination Port**" shall mean the port, terminal or refining system at which the Crude Oil or Product to be delivered hereunder is to be discharged, consistent with the "Destination Port(s) / Terminal(s)" column set forth in the Sales Confirmation and set as forth in each applicable Buyer Date Range Nomination Schedule.

"**Destination Port Limits**" shall mean the port limits (as prescribed by the Port Authority) at the Destination Port.

"**Dispute**" shall have the meaning ascribed thereto in Article 17.1.

"**DoS**" shall have the meaning ascribed thereto in Annex A of this Contract.

"**ETA**" shall mean the expected date and time of arrival (in local time) of the Vessel at the Loading Port or the Destination Port, as applicable.

"**Fax**" shall mean an electronic facsimile transmission, including "**E-Fax**".

"**Final Loading Date Range Schedule**" shall have the meaning described in Article 4.3 of these GTCs.

"**FOB**" or "**Free on Board**" shall have the meaning ascribed thereto in the Incoterms, except as modified by this Contract.

"**Force Majeure Event**" shall have the meaning ascribed thereto in Article 14.

"**Full Cargo**" shall mean a quantity of Crude Oil or Product under the Contract which is loaded and transported on a Vessel without other cargo.

"**General Terms and Conditions**" and "**GTCs**" shall mean these general terms and conditions for the sale of Crude Oil or Product, together with all Annexes thereto.

"**Governmental Authority**" shall mean any governmental authority of Abu Dhabi, the UAE or any jurisdiction in which Seller or Buyer operates or conducts business (including the SCFEA), and any political subdivision, agency, department, commission, board, bureau, court or other authority, or any quasi-governmental or private body exercising, or purporting to exercise, any executive, legislative, judicial, administrative, police, regulatory or taxing authority or power of any nature, or any company (other than a member of the ADNOC Group) or instrumentality owned or controlled by any governmental authority, in each case of one of the foregoing.

"**IGS**" shall mean an inert gas system.

"**IMO**" means the International Maritime Organisation.

"**Incoterms**" shall mean the international commercial terms for the sale of goods promulgated by the International Chamber of Commerce entitled Incoterms® 2010.

"**Indicative Discharge Dates**" shall mean a date or range of dates given in good faith and without guarantee, within which a nominated Vessel is reasonably expected to arrive at the Destination Port and always subject to safe navigation and/or bad weather and/or Force Majeure Event.

"**Institute Cargo Clauses**" or "**ICC**" shall mean the most recent set of terms for cargo insurance policies voluntarily adopted as standard terms by many international marine insurance organizations,

including the Institute of London Underwriters and the American Institute of Marine Underwriters.

"Institute Strikes Clauses" shall mean the most recent set of terms for cargo insurance policies to cover losses caused by strikers, locked-out workers, people taking part in labour disturbances, riots and commotions, as well as acts by terrorists or any person acting for a political motive, as issued by the Lloyd's Market Association and International Underwriting Association of London

"Institute War Clause" shall mean the most recent set of terms for cargo insurance policies to cover war risks as issued by the Lloyd's Market Association and International Underwriting Association of London.

"ISGINTT" shall mean International Safety Guide for Inland Navigation Tank-Barges and Terminals, as current from time to time.

"ISGOTT" shall mean the International Safety Guide for Oil Tankers and Terminals (5th edition), as amended or supplemented from time to time.

"ISM" shall mean the International Management Code for the Safe Operations of Ships and for Pollution Prevention.

"ISPS" shall mean the International Ship and Port Facility Security Code and the relevant amendments to Chapter XI of SOLAS (2003 edition), as amended or supplemented from time to time.

"ITOPF" shall mean the International Tanker Owners Pollution Federation Ltd..

"Laytime" shall mean the time allowed to Seller for the loading of each Shipment of Crude Oil or Product on board a Vessel, or the time allowed to Buyer for the unloading of Crude Oil or Product from a Vessel (as the case may be), as calculated in accordance with this Contract.

"Lifting Month" shall mean, in respect of a particular delivery of Crude Oil or Product, the Month in which the first Day of the Set Range occurs.

"Loading Port" shall mean the port to which Crude Oil or Product shall be delivered by Seller. With respect to:

- (a) Lower Zakum Crude Oil, Umm Shaif Crude Oil, Das Crude Oil or Uweinat Condensate, such port shall be Das Island;
- (b) Murban Crude Oil, such port shall be Jebel Dhanna and/or Fujairah loading terminal, at Seller's option;
- (c) Upper Zakum Crude Oil, such port shall be Zirku Island;
- (d) Umm Lulu Crude Oil, such port shall be Zirku Island;
- (e) Thammama Condensate, such port shall be Ruwais;

(f) LPG, such port shall be Ruwais or Das Island;

or any other port as may be notified by Seller to Buyer.

"**Loading Port Limits**" shall mean (a) Gasha Pilot Station, if the Loading Port is Jebel Dhanna; or (b) the Pilot Boarding Station at the Port of Fujairah, if the Loading Port is Fujairah loading terminal; (c) Gasha Tower Beacon, if the Loading Port is Ruwais; or the port limits, as prescribed by the Port Authority for any other Loading Port.

"**Loading Terminal**" shall mean the Loading Port and the delivery facilities at which the Crude Oil or Product is to be loaded.

"**Lower Zakum Crude Oil**" shall mean liquid hydrocarbons extracted from the hydrocarbon reservoir from the field known as the "Lower Zakum Field".

"**LPG**" shall mean liquefied petroleum gas, which shall be Propane and/or Butane.

"**Master**" shall mean the master, captain or commander of a Vessel.

"**Month**" shall mean a period of time beginning on the first Day of a calendar month (Gregorian calendar) and ending on the last Day of such calendar month and "**Monthly**" shall be construed accordingly.

"**MT**" shall mean a metric tonne, being equal to 1,000 kilograms or 2,204.62 pounds.

"**Murban Crude Oil**" shall mean onshore liquid hydrocarbons extracted from the hydrocarbon reservoirs from those fields known as the BuHasa, Sahil, Shah, Asab, Bab, Huwaila, Rumaita, Shanayel, Al-Dabb'iya Qusahwira, Bida El Qemzan and Mender Fields, and such other fields as notified by Seller from time to time.

"**New Worldscale**" shall mean the New Worldwide Tanker Nominal Freight Scale, issued jointly by the Worldscale Association (London) Limited and the Worldscale Association (NYC) Inc., as amended or supplemented from time to time.

"**NOR**" shall mean the written notice tendered by the Vessel giving notice of the Vessel's arrival at the place designated under this Contract.

"**OPANRA**" shall mean the Office of Petroleum and Natural Resources Affairs.

"**Original Invoice**" shall have the meaning ascribed thereto in Article 8.1 of these GTCs.

"**Part Cargo**" shall mean a quantity of Crude Oil or Product under the Contract which is loaded and transported on a Vessel together with other cargo which is bought or sold by Third Parties.

"**Party**" shall mean either Seller or Buyer, and together the "**Parties**".

"**Person**" shall mean an individual, partnership, corporation (including a business trust), company,

trust, unincorporated association, joint venture or other entity, whether a body corporate or an unincorporated association of persons, or a government or any political subdivision or agency or instrumentality thereof and "**Persons**" shall be construed accordingly.

"**Personnel**" shall mean, in relation to a Person, the senior executives, directors, officers, employees or secondees of such Person.

"**Plant**" shall mean the ADNOC Operating Company's fractionation plant at Ruwais, Abu Dhabi.

"**Port Authority**" shall mean, with respect to Das Island, Jebel Dhanna, Ruwais and Zirku Island, the Petroleum Ports Authority, and, with respect to Fujairah loading terminal, the Port of Fujairah, or such other group or organization which at any time assumes the responsibilities of the Petroleum Ports Authority or the Port of Fujairah, respectively, with respect to the regulation of the Loading Port; and with respect to the Destination Port, such group or organization which at any time has or assumes the responsibilities with respect to the regulation of the Destination Port (as applicable).

"**Price**" shall mean the price agreed between the Parties in the Sales Confirmation.

"**Product**" shall mean Condensate or such petroleum product (including LPG) of the grade specified in the Sales Confirmation.

"**Propane**" shall mean liquefied petroleum gas, produced at the Plant, of the specifications set out in the Sales Confirmation.

"**Quantity**" shall mean the quantity, in Barrels or MTs, as applicable, of Crude Oil or Product to be purchased for each Delivery Period, as set out under the heading "Delivery Period(s) and Quantity" in the Sales Confirmation.

"**Sales Confirmation**" shall mean the sales confirmation entered into between Seller and Buyer with respect to the sale of Crude Oil or Product which forms a part of this Contract.

"**Sanctioned Territory**" shall have the meaning ascribed thereto in Article 12.2.

"**Sanctions**" shall have the meaning ascribed thereto in Article 12.2.

"**Sanctions Authority**" shall have the meaning ascribed thereto in Article 12.2.

"**SCFEA**" shall mean the Supreme Council for Financial and Economic Affairs or such other government representative as may be directed by the SCFEA.

"**Seller**" shall mean ADNOC.

"**Seller Grade and Quantity Confirmation**" shall have the meaning ascribed thereto in Article 4.1 of these GTCs.

"**Seller Vessel Nomination**" shall have the meaning ascribed thereto in Articles 41.1 of these GTCs.

"**Set Range**" shall mean, in respect of:

- (a) a FOB Shipment, a three (3) Day period as specified in a Final Loading Date Range Schedule during which lifting is scheduled to occur, starting at 08.00 Abu Dhabi, UAE local time on first Day of the period specified in a Final Loading Date Range Schedule. However, Seller shall, if required by the relevant ADNOC Operating Company in the exercise of its sole discretion shorten the Set Range from three (3) Days to two (2) Days and which shall be notified by Seller to Buyer in writing under the terms of this Contract at least fifteen (15) Days prior to the first Day of the relevant Lifting Month;
- (b) a CFR/CIF Shipment, a three (3) Day period as notified by Seller during which the Accepted Vessel is to tender NOR at the Loading Port, starting at 08.00 Abu Dhabi, UAE local time on the first Day of such period.

"**Shipment**" shall mean a quantity of Crude Oil or Product in Full Cargo or Part Cargo to be delivered under this Contract.

"**SOLAS**" shall mean the International Convention for the Safety of Life at Sea of 1974 and the related Protocol of 1978, both as amended or supplemented from time to time.

"**Standard Contract Terms**" shall mean either (a) FOB the Loading Port, (b) CFR the Destination Port, or (c) CIF the Destination Port as specified in the Sales Confirmation under the heading "Standard Contract Terms".

"**STCW**" shall mean the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers of 1978, as amended or supplemented from time to time.

"**TBN**" shall mean "to be nominated".

"**Thammama Condensate**" shall mean liquid hydrocarbons known as condensate extracted from the hydrocarbon reservoir from the field known as the "Thammama Field".

"**Third Party**" shall mean any Person other than Seller and Buyer.

"**Umm Lulu Crude Oil**" shall mean liquid hydrocarbons extracted from the hydrocarbon reservoir from the fields known as the "Umm Lulu Field" and "Satah Al-Razboot Field" and other fields as may be amended from time to time.

"**Umm Shaif Crude Oil**" shall mean liquid hydrocarbons extracted from the hydrocarbon reservoir from the field known as the "Umm Shaif Field".

"**Upper Zakum Crude Oil**" shall mean liquid hydrocarbons extracted from the hydrocarbon reservoirs from the fields known as the "Umm al-Dalkh, Upper Zakum, Satah and Umm Lulu Fields".

"**Uweinat Condensate**" shall mean liquid hydrocarbons known as condensate extracted from the hydrocarbon reservoir from the field known as the "Uweinat Field".

"**VAT Law**" shall mean all applicable laws relevant to the imposition of taxes on the supply or deemed supply of goods and services at each stage of the production and distribution, as may be applicable under the Contract, including but not limited to the Federal Decree-Law No (8) of 2017 on Value Added Tax in the United Arab Emirates.

"**Vessel**" shall mean any ship or vessel designed, constructed, equipped and maintained to safely load and carry Crude Oil or Product.

"**Working Day**" shall mean any Day of the Year other than a Friday, Saturday or a public holiday in Abu Dhabi, United Arab Emirates.

"**Year**" shall mean a period of time beginning on the first Day of a calendar year (Gregorian calendar) and ending on the last Day of such calendar year and "**Yearly**" shall be construed accordingly.

1.2. Interpretation

- (a) For all purposes of this Contract, where the product being purchased and sold pursuant to this Contract is specified in the Sales Confirmation as "Crude Oil", all references and terms in this Contract to "Crude Oil or Product" shall be read as "Crude Oil"; and where the product being purchased and sold pursuant to this Contract is specified in the Sales Confirmation as "Product" all references and terms in this Contract to "Crude Oil or Product" shall be read as "Product" accordingly. Where the product being purchased and sold pursuant to this Contract is specified in the Sales Confirmation as both Crude Oil and Condensate, all references and terms in this Contract to "Crude Oil or Product" shall be read as "Crude Oil and Condensate" accordingly.
- (b) The Annexes attached are incorporated herein by reference and form a part of this Contract.
- (c) The headings in this Contract are for convenience only and shall not be interpreted in any way to limit or change the subject matter of this Contract.
- (d) As used in this Contract, the words "**include**" and "**including**" shall be read respectively as "include, without limitation" and "including, without limitation", unless expressly provided otherwise.
- (e) Unless otherwise expressly stated in this Contract, all references in this Contract to Articles, Schedules and Annexes shall be to the Articles, Schedules and Annexes of this Contract.
- (f) As used in this Contract, except where the context otherwise requires, the singular includes the plural and vice-versa.
- (g) As used in this Contract, references to this Contract or any other contract or document shall be construed as a reference to such agreement, contract or document as amended, novated, modified or supplemented and in effect from time to time and shall include a

reference to any document which amends, novates, modifies or supplements it, or is entered into, made or given pursuant to or in accordance with its terms.

- (h) As used in this Contract, references to any statute, law or statutory instrument shall be construed as a reference to such statute, law or statutory instrument as the same may have been, or may from time to time be, amended or re-enacted and all instruments, orders, plans, regulations, by-laws, permissions and directions at any time made thereunder.
- (i) As used in this Contract, a reference to a Party or to a Person includes a reference to its successors, permitted transferees and assigns.
- (j) References to any legal term used in this Contract for any action, remedy, method of judicial proceeding, legal document, legal status, court, official or any other legal concept or thing shall, in respect of any jurisdiction, be deemed to include what most nearly approximates such legal term in that jurisdiction.
- (k) Unless where otherwise stated, in the event of a conflict or inconsistency between the body of these GTCs and any of its Annexes, the body of these GTCs shall prevail, and in the event of a conflict or inconsistency between these GTCs and the Sales Confirmation, the Sales Confirmation shall prevail.

2. PURCHASE AND SALE

- 2.1. Subject to all of the terms and conditions of this Contract, Buyer shall purchase from Seller, take delivery of, and pay for, and Seller shall sell and deliver to Buyer Crude Oil or Product of the types, in the quantities, during the Delivery Period(s), at the Price(s) and under the specified Standard Contract Terms set forth in the Contract.

3. WARRANTY OF TITLE

- 3.1. At the time property in the Crude Oil or Product passes to Buyer under this Contract:
 - (a) Seller warrants that it is entitled to possession of the Crude Oil or Product, has title to the Crude Oil or Product which shall be free of any liens, charges and encumbrances of whatsoever kind unless disclosed or known to Buyer before this Contract was made, and has the right to sell the Crude Oil or Product; and
 - (b) Buyer will have the benefit of the warranty as to enjoyment of quiet possession implied by law.

4. CARGO SCHEDULING

- 4.1. Not later than the twenty-fifth (25th) Day of the third Month preceding each Month of each Delivery Period, Seller shall provide written notice to Buyer of the following ("**Seller Grade and Quantity Confirmation**"):

- (a) the required Lifting Month (M);
- (b) the type(s) of Crude Oil or Product to be lifted; and
- (c) the quantity of each type of Crude Oil or Product to be lifted in the Lifting Month (including notice of the exercise of any option granted to Seller herein or in the Sales Confirmation in respect of the Quantity).

The Seller Grade and Quantity Confirmation shall be final and binding on the Parties.

- 4.2. At least twenty five (25) Days prior to the first Day of each Lifting Month of each Delivery Period, Buyer shall give written notice to Seller ("**Buyer Date Range Nomination Schedule**") which shall include the details specified at Articles 27.1 and 28.1.
- 4.3. At least fifteen (15) Days prior to the first Day of each Lifting Month of each Delivery Period, Seller shall give written notice to Buyer of the Set Range of the Lifting Month ("**Final Loading Date Range Schedule**"), irrespective of whether the Buyer submitted the Buyer Date Range Nomination Schedule within the time limit stipulated in Article 4.2 above. Such Final Loading Date Range Schedule shall be final and binding on the Parties and in the Seller's sole and absolute discretion.

5. RISK AND PROPERTY

- 5.1 The property in the Crude Oil or Product delivered under this Contract shall pass from Seller to Buyer as the Crude Oil or Product passes the Vessel's permanent hose connection at the Delivery Point. The Buyer assumes all risk of, and full responsibility for, any loss, deterioration, evaporation and damage of whatsoever nature to or in respect of the Product howsoever caused arising after the Product passes the Vessel's permanent hose connection at the Delivery Point.

6. QUANTITY AND QUALITY

- 6.1. Subject to Article 4.1(c), the quantity in respect of a Delivery Period, as detailed in a Sales Confirmation, or the quantity of any Shipment of Crude Oil or Product may be decreased by up to ten percent (10%) at Seller's option and in its entire discretion, or increased by up to ten percent (10%) with Buyer's consent.

Measurement, sampling and determination of quality and quantity

- 6.2. In respect of sales of Crude Oil and/or Uweinat Condensate, this Article 6.2 shall apply and Article 6.3 shall not apply.
 - (a) The quantity and quality of each Shipment of Crude Oil and/or Uweinat Condensate shall be determined by Seller or its representative at the Loading Port in accordance with customary practices at the Loading Port and the results of which shall be recorded in Certificates of Quantity and Quality. Buyer shall have the right to designate a

representative at its own expense, subject to Seller's approval (such approval not to be unreasonably withheld), who shall have the right to witness the determination of quantity and quality at the time of loading. All reasonable facilities shall be supplied, as necessary, to such representative of Buyer at the Loading Port to enable him to witness the measurements taken on shore and the taking of the samples to be turned over to Buyer.

- (b) Whether or not Buyer's representative witnesses the determination of quantity and quality at the time of loading, provided that the determination(s) of quantity and quality made by Seller or its representative at the Loading Port are in accordance with Article 6.2(a) then the Certificates of Quantity and Quality shall be final and binding and conclusive on Buyer and Seller, except in case of fraud or manifest error.
- (c) The Certificates of Quality and Quantity shall be used for all references to quantity and quality in all documentation, including all invoicing and bill of lading purposes. Certificates of Quantity and Quality issued by Seller or its representative shall be accepted by Buyer and any Third Party (including a bank if a letter of credit is involved) for the purpose of payment of Crude Oil and/or Uweinat Condensate sold under this Contract.
- (d) The customary practices referred to in Article 6.2(a) may include reading the meters from the shore tanks, if available, and/or gauging (dipping) the shore tanks before and after the loading of such Crude Oil and/or Uweinat Condensate. The quantity of Crude Oil and/or Uweinat Condensate determined pursuant to the foregoing procedures shall be corrected to a temperature of sixty degrees (60°) Fahrenheit or fifteen degrees (15°) Centigrade in accordance with the ASTM Petroleum Measurement Tables approved for use at the Loading Port at the time of loading by the Government of Abu Dhabi. A copy of the conversion calculation, if any, shall be submitted to Buyer or its representative. In addition, the basic sediment and water content, determined in accordance with Article 6.2(e), shall be deducted from the quantity loaded for purposes of preparing the Original Invoice for such Shipment.
- (e) Unless otherwise agreed between Buyer and Seller, the determination of API Gravity and basic sediment and water content of each Shipment of Crude Oil and/or Uweinat Condensate shall be made in accordance with the methods of the ASTM Petroleum Measurement Tables approved for use at the Loading Port at the time of loading by the Government of Abu Dhabi.
- (f) Two (2) representative samples of each Shipment of Crude Oil and/or Uweinat Condensate shall be taken, in accordance with the customary practices at the Loading Port, from the loading lines through which Crude Oil and/or Uweinat Condensate is loaded. The samples shall be sealed by Seller or its representative and one (1) sample shall be placed on board the Vessel for Buyer and one (1) shall be retained by Seller as a reference sample and properly kept for ninety (90) Days.

6.3. In respect of sales of Thammama Condensate or LPG, this Article 6.3 shall apply and Article

6.2 shall not apply:

- (a) The quantity and quality of each Shipment of Thammama Condensate or LPG shall be determined by an independent inspector whose appointment shall be proposed by Seller or its representative to Buyer upon giving Buyer not less than ten (10) Days notice prior to the ETA at the Loading Port of the Vessel. The independent inspector shall be of recognised international standing. If Buyer does not wish to accept Seller's proposed appointment, Buyer must give written notice of that within two (2) Days after receipt of Seller's notice and propose an alternative independent inspector who must also be of recognized international standing and acceptable to Seller.
- (b) If Buyer fails to give such notice or if, within two (2) Days of receipt of Buyer's written notice, Seller gives written notice that the independent inspector proposed by Buyer is not acceptable to Seller, then Seller's proposed independent inspector shall be the agreed independent inspector for purposes of this Contract.
- (c) The independent inspector shall verify the determination of quantity and quality and all reasonable facilities shall be supplied, as necessary, to the independent inspector at the Loading Port to enable him to do so. The costs incurred relative to the services of the independent inspector shall be shared equally by Seller and Buyer unless the independent inspector is the one designated by Buyer, in which case such costs shall be for Buyer's account only. If the independent inspector is not available for any reason at the time of loading, the quantity loaded shall be determined by Seller or its representative on the basis of the weighing equipment in use at the Loading Port.
- (d) The quantity and quality determined by the independent inspector, Seller or Seller's representative (as applicable) shall be recorded in Certificates of Quality and Quantity which shall be signed by the independent inspector, Seller or Seller's representative. The signed Certificates of Quality and Quantity shall be final and binding on Buyer and Seller, except in case of fraud or manifest error.
- (e) The signed Certificates of Quality and Quantity shall be used for all references to quantity and quality in documentation, including the invoice and bill of lading and such Certificates of Quality and Quantity shall be accepted by Buyer and any Third Party (including a bank if a letter of credit is involved) for purposes of payment for Thammama Condensate or LPG sold hereunder.
- (f) The quantity of Thammama Condensate or LPG delivered and loaded for any given Shipment shall be determined at the time of loading in accordance with the customary practices at the Loading Port. These practices may include reading the meters from the shore tanks, if available, and/or gauging (dipping) the shore tanks before and after the loading of such Thammama Condensate or LPG and, if and when necessary in the reasonable opinion of Seller, gauging the tanks of the Tankship. The quantity of Thammama Condensate or LPG determined pursuant to the foregoing procedures shall be corrected to a temperature of sixty degrees (60°) Fahrenheit or fifteen degrees (15°) Centigrade in accordance with the ASTM Petroleum Measurement Tables approved for

use at the Loading Port at the time of loading by the Government of Abu Dhabi. A copy of the conversion calculation, if any, shall be submitted to Buyer or its representative. In addition, the basic sediment and water content, determined in accordance with Article 6.3(g), shall be deducted from the quantity loaded for purposes of preparing the Original Invoice for such Shipment.

- (g) Unless otherwise agreed between Buyer and Seller, the determination of the quality of each Shipment of LPG or API Gravity and basic sediment and water content of each Shipment of Thammama Condensate shall be made in accordance with the methods of the ASTM Petroleum Measurement Tables approved for use at the Loading Port at the time of loading by the Government of Abu Dhabi. Two (2) representative samples of each Shipment of Thammama Condensate or LPG shall be taken, in accordance with the customary practices at the Loading Port. The samples shall be sealed and signed by Seller or its representative and by the independent inspector, if any. One (1) sample shall be placed on board the Vessel and one (1) sample shall be retained by Seller as a reference sample and properly kept for ninety (90) days.

- 6.4. Any amount due by Buyer to Seller in connection with the determination of the quality and quantity of the Crude Oil or Product under the Articles 6.2 and 6.3 (including the costs of the independent inspector and or any analyses performed at Buyer's request) shall be paid by Buyer within thirty (30) Days of Seller's invoice and in accordance with the terms set forth in the Sales Confirmation.

Quality and claims in respect of quality and quantity

- 6.5. Buyer acknowledges and accepts that:
 - (a) the quality of the Crude Oil and/or Condensate delivered under this Contract shall be the quality of such Crude Oil and/or Condensate as usually made available at the time and place of loading;
 - (b) the quality of the Crude Oil and/or Condensate actually delivered by Seller will fluctuate from time to time and may differ from one upstream field to another; and
 - (c) Seller does not guarantee any exact quality specifications in respect of the Crude Oil and/or Condensate supplied under this Contract.
- 6.6. Any claim as to the deficiency of quantity or quality of the Crude Oil or Product shall be only admissible upon condition that it is notified in writing to Seller no later than sixty (60) Days from the relevant bill of lading date or forty-five (45) Days from the completion of discharge at the Destination Port, whichever is later, and always provided that such a claim is accompanied by evidence fully supporting the complaint.

7. PRICES

- 7.1. The Price(s) of the Crude Oil or Product shall be as set out in the Sales Confirmation.

8. INVOICE AND PAYMENT

- 8.1. Unless otherwise provided in the Sales Confirmation, the Invoicing and Payment terms shall be as set out in Annex C.

9. DUTIES AND TAX

Buyer's Responsibilities

- 9.1. Buyer shall be liable for all duties, taxes, imposts, levies, wharfage, landing fees and other port and marine service charges imposts, fees, and dues of every description imposed or levied by any Governmental Authority or port authority in relation to the Crude Oil or Product delivered, its export including the delivery, transportation, ownership, sale or use after the Delivery Point.

Seller's Responsibilities

- 9.2. Seller shall be liable for all duties, taxes, imposts, levies, wharfage, landing fees and other port and marine service charges imposts, fees, and dues of every description imposed or levied by any Government Authority or port authority in relation to the Crude Oil or Product at any stage before the Delivery Point.

Value Added Tax

- 9.3. The consideration payable in respect of any supplies made under this Contract (the "**Consideration**") is exclusive of value added tax ("**VAT**").
- 9.4. Where VAT is or becomes applicable to any supplies made or provided by Seller under this Contract, Seller shall be entitled to charge VAT in addition to the Consideration. The VAT for such supply will be calculated as follows:

$A \times R$

Where:

A is the Consideration payable for the supply; and
R is the applicable rate of VAT under the VAT Law

- 9.5. If Seller charges VAT pursuant to Article 9.4 above, Seller shall:
- (a) include the VAT amount as an additional line item in the applicable invoice for the payment of the supply (or, if such invoice was issued without VAT, in a separate tax invoice in accordance with the VAT Law);
 - (b) provide to Buyer information that may be reasonably required to establish Seller's liability for VAT under the relevant VAT Law; and
 - (c) do such things and provide such information and documents as may reasonably be required by Buyer to enable Buyer to claim an input tax credit under the VAT Law.

10. FAILURE TO TAKE DELIVERY

- 10.1. If for any reason other than the fault of Seller or Force Majeure Event affecting Buyer, Buyer is unable to or fails to accept or to take delivery of all or any part of the Crude Oil or Product to be delivered to Buyer under this Contract (the "**Undelivered Quantity**"), Seller shall, at its sole discretion have the right, after serving notice on Buyer, to sell, at such time(s) and in such amount(s) as Seller deems commercially reasonable, the Undelivered Quantity to a Third Party and the price(s) thereof shall be deemed conclusively to be the best price(s) which Seller could obtain.
- 10.2. In the event of an Undelivered Quantity, Buyer shall pay compensation to Seller in an amount equal to, where such amount is greater than zero:

$$(CP * Undelivered Quantity) - (RP * Undelivered Quantity) + C$$

where:

"CP" = the Contract Price for the Undelivered Quantity;

"RP" = either (i) the realised price in US\$ actually obtained by Seller for the re-sale of the Undelivered Quantity in accordance with Article 10.1; or, in the absence of such a re-sale, (ii) the estimated value of the Undelivered Quantity at the time of Buyer's default; and

"C" = the sum of (i) the reasonable costs and expenses actually incurred by Seller as a result of Buyer's failure to take delivery of the Undelivered Quantity, including any storage fees, deviation costs and demurrage payable by Seller and/or Seller's supplier in respect of a Vessel or other vessels waiting at the Loading Port and (ii) an amount equal to five percent (5%) of the total Price which would have been paid by Buyer for such Undelivered Quantity.

- 10.3. Buyer shall settle any amount payable under Article 10.2 within ten (10) Days of Seller's invoice and in accordance with the payment terms set forth in the Sales Confirmation.
- 10.4. The remedies set out in this Article 10 shall be Seller's sole and exclusive remedy for Buyer's failure to take the Undelivered Quantity, without prejudice however to Seller's rights under Article 15.

11. WARRANTIES

- 11.1. Whether set out in these General Terms and Conditions or in the Sales Confirmation, neither typicals nor any stipulation as to time of delivery shall form part of the Crude Oil or Product's description, quality or fitness for purpose. Unless otherwise stated in the Sales Confirmation, all statutory or other conditions or warranties express or implied with respect to the description or satisfactory quality of the Crude Oil or Product or its fitness for any particular purpose or

otherwise are hereby excluded (save to the extent that exclusion thereof is not permitted or is ineffective under the governing law).

12. COMPLIANCE WITH LAWS

12.1. The laws, rules and regulations issued and revised from time to time by the Government of the United Arab Emirates and Abu Dhabi shall apply to the Shipment or transfer, as applicable, of the Crude Oil or Product from the United Arab Emirates under this Contract, and the Parties agree to comply with all Applicable Laws in their performance of this Contract.

12.2. For the purposes of this Article:

"Sanctioned Territory" shall mean any country, state, territory or region against which there are Sanctions that target, prohibit, restrict, penalize, or condition the Shipment or transfer, as applicable, through or thereto of the Crude Oil or Product.

"Sanctions" shall mean economic or financial sanctions together with any other law, regulation, order, directive, prohibition or guidance (with the effect of law) imposed by a Sanctions Authority that imposes trade or economic restrictive measures against countries, territories, individuals or entities.

"Sanctions Authority" shall mean the Cabinet of the United Arab Emirates Federal Government, the United Arab Emirates Committee for Goods & Materials Subjected to Import & Export Control, the United Nations Security Council (the Council as a whole and not its individual members), the U.S. Department of State, the U.S. Department of Commerce Bureau of Industry and Security, the U.S. Department of the Treasury Office of Foreign Assets Control, the European Union Council and/or Commission (including any present or future member state of the European Union), His Majesty's Treasury of the United Kingdom, and any other applicable government or regulatory body, institution or agency having similar jurisdiction.

Destination

12.3. It is a condition of this Contract that the Crude Oil or Product purchased and delivered under this Contract shall not be (or not be permitted to be):

- (a) discharged or imported (whether by Buyer or others) directly or indirectly and irrespective of the means of carriage into any destination; or
- (b) delivered to any Person or entity,

if such discharge, import or delivery is prohibited under the Applicable Laws or Sanctions. Buyer shall keep itself informed as to such Applicable Laws and Sanctions and acknowledges that, at the time of entering into this Contract and during the Delivery Period, it is informed of all such Applicable Laws and Sanctions.

12.4. Buyer represents and warrants that none of Buyer, any of Buyer's affiliates, any individual or

entity (“**Relevant Person**”) acting directly or indirectly for or on behalf of Buyer in connection with this Contract, or any other Relevant Person with a direct or indirect interest or participation in, or direct or indirect control over, any Contract, whether as principal, agent, shipper, ultimate consignee, intermediate consignee, end-user, insurer, source of funding, or otherwise, is:

- (a) subject to or otherwise the target of any Sanctions;
- (b) directly or indirectly owned or controlled by (in whole or in part), or acting for or on behalf of, any person that is subject to or otherwise the target of any Sanctions.

12.5. Buyer undertakes that the Crude Oil or Product deliverable hereunder shall not be:

- (a) exported or resold to any Sanctioned Territory;
- (b) sold or resold or supplied to any Person or loaded on board a Vessel: (i) organized under the laws of, resident in or operating from any Sanctioned Territory; or (ii) otherwise targeted by Sanctions;
- (c) sold or resold or supplied to any Person or loaded on board a Vessel for the purposes of any commercial activity carried out in or from any such Sanctioned Territory; or
- (d) otherwise dealt in, or with, in a manner which would be a violation of Sanctions.

12.6. Where requested by Seller, Buyer shall provide Seller with all appropriate documentation verifying the final destination of the Crude Oil or Product purchased and delivered under this Contract within thirty (30) Days of the request or within such lesser period as will enable Seller to comply with any requirement or request of any government or authority and shall identify the port(s) of discharge (if applicable), the date(s) of discharge, and the grade and quantity discharged and whether or not the Crude Oil or Product delivered has been otherwise sold or disposed of. The obligations of Buyer to comply with the requirements of this Article shall not be affected by any sale or disposal of the Crude Oil or Product in question by Buyer.

12.7. Within ninety (90) Days of the date of the bill of lading or equivalent shipping document of each Shipment under this Contract, Buyer shall deliver to Seller or, in the case of Crude Oil, shall cause to be delivered to OPANRA, a duly certified copy of the official discharge certificate for such cargo in the form required by and acceptable to the Government of the United Arab Emirates and Abu Dhabi.

12.8. Within ninety (90) Days of confirmation of delivery for each other delivery made hereunder, Buyer shall forward to Seller a duly certified copy of the official discharge certificate for such delivery in the form required by and acceptable to the Government of the United Arab Emirates and Abu Dhabi.

12.9. Where, in Seller’s sole and absolute discretion, Seller reasonably believes that Buyer has not or may not have complied with this Article, Seller may at its sole discretion and without

incurring further liability under this Contract, by written notice to Buyer or orally (with written confirmation to follow):

- (a) terminate this Contract immediately;
- (b) suspend this Contract or any further delivery of the Crude Oil or Product under this Contract until further notice as determined by Seller in its sole and absolute discretion; and / or
- (c) decline to commence or complete loading of any Shipment of the Crude Oil or Product (if applicable).

12.10. Where the Seller incurs any losses, liability or expenses arising out of or in connection with the carriage of the Crude Oil or Product, as a consequence of the Buyer's failure to comply with this Article or pursuant to Article 12.9:

- (a) the Buyer shall indemnify the Seller for any such losses, liabilities or expenses; and
- (b) exercise its best endeavours to make any payments due under this Contract, notwithstanding any hindrances to payment; and
- (c) where the Crude Oil or Product has not been delivered to the Buyer, the Seller shall be entitled to exercise a lien on the Crude Oil or Product, in respect of any such losses, liabilities or expenses; and
- (d) if the Buyer does not pay any sums due under sub-clause (a) for any reason (including because payments from the Buyer to the Seller are restricted or otherwise hindered due to Sanctions), the Seller may sell part or all of any Crude Oil or Product over which it exercises a lien under sub-clause (c).

This Article 12.10 applies to sales on CFR and CIF terms only.

12.11. The rights provided to Seller under this Article shall be without prejudice to Seller's common law rights and other rights under this Contract.

Trade controls and boycotts

12.12. Buyer agrees to comply with all relevant trade controls, export and re-export controls, embargoes, and applicable laws in a manner in which there is no breach of the aforementioned undertakings of this Article. Notwithstanding anything to the contrary elsewhere in this Contract, nothing in this Contract is intended, and nothing herein should be interpreted or construed, to induce or otherwise require either Party hereto to act or refrain from acting (or agreeing to act or refrain from acting) in any manner which is penalised or prohibited under any laws, regulations, decisions, decrees, ordinances, orders, demands, requests, rules, requirements or other legally binding measures relating to foreign trade controls, export

controls, embargoes, or international boycotts of any type, as applicable to such Party.

12.13. Nothing in this Article 12 shall be taken to limit or prevent the operation of the English common law doctrine of frustration (including frustration of the adventure or purpose of this Contract).

13. ANTI-BRIBERY AND CORRUPTION

13.1. Buyer and Seller agree and undertake to each other that in connection with this Contract, they will each respectively comply with all Applicable Law(s) relating to anti-bribery and anti-money laundering and that they shall each respectively take no action which would subject the other to fines, or penalties under such laws, regulations, rules or requirements.

13.2. Buyer and Seller each represent, warrant and undertake to the other that they shall not, directly or indirectly:

(a) pay, offer, give or promise to pay or authorise the payment of any monies or the transfer of any financial or other advantage or other things of value to:

(i) a government official or an officer or employee of a government or any department, agency or instrumentality of any government;

(ii) an officer or employee of a public international organisation;

(iii) any person acting in an official capacity for or on behalf of any government or department, agency or instrumentality of such government or of any public international organisation;

(iv) any political party or official thereof, or any candidate for political office;

(v) any director, officer, employee or agent/representative of an actual or prospective counter-party, supplier or customer of Buyer or Seller;

(vi) any other person, individual or entity at the suggestion, request or direction of or for the benefit of any of the above-described persons and entities; or

(b) engage in other acts or transactions;

in each case if this is in violation of or inconsistent with the anti-bribery or anti-money laundering law, rule or regulation of any government including without limitation the US Foreign Corrupt Practices Act, the UK Bribery Act 2010, the UK Anti-Terrorism, Crime and Security Act 2001, the Money Laundering Regulation 2007 and the Proceeds of Crime Act 2002 and the applicable country legislation implementing the Organisation for Economic Cooperation and Development ("**OECD**") Convention on Combating Bribery of Foreign Public Officials in International Business Transactions.

13.3. In particular, each Party represents and warrants to the other that it has not made any payments

or given anything of value to officials, officers or employees of the Government of the United Arab Emirates or any agency, department or instrumentality of such government in connection with the Crude Oil or Product which is the subject of the Contract which would be inconsistent with or contravene any of the above-referenced legislation.

- 13.4. Buyer warrants that it has not made or given, and shall not make or give, directly or indirectly, any payment or anything of significant value to any representative of Seller or any other person or entity, to secure or influence the award of the Contract or its terms, performance, administration, extension or termination.
- 13.5. Buyer or Seller may terminate the Contract forthwith upon written notice to the other at any time, if in its reasonable judgment (supported by credible evidence) the other is in breach of any of the above representations, warranties or undertakings in this Article 13.

14. FORCE MAJEURE

General

14.1. Neither Party shall be considered in default of the performance of its obligations under this Contract to the extent that such performance is prevented, hindered or delayed as a direct result of any event or combination of events which is beyond the reasonable control of such Party (such event being a "**Force Majeure Event**"), provided that the Party claiming relief from its obligations under this Contract as a result of a Force Majeure Event ("**Affected Party**") may only be so relieved if the Affected Party:

- (a) notifies the non-Affected Party of the Force Majeure Event in accordance with Articles 14.4 and 14.7; and
- (b) mitigates the effects of the Force Majeure Event in accordance with Article 14.8,

and such relief may only be to the extent permitted under Article 14.9.

Inclusions

14.2. A Force Majeure Event shall include, subject to and without limiting the generality of Article 14.1:

- (a) natural disasters such as floods, lightning, storms, typhoons, tornados, earthquakes, tidal waves, landslides, soil erosion, subsidence, washouts, radioactive contamination or epidemics;
- (b) war (whether declared or undeclared), blockade, acts of piracy, terrorist acts, seizure or act of sabotage, imposition of sanctions, embargo or breaking off of diplomatic relations;
- (c) revolution, rebellion, civil war, riot, civil disturbance, civil commotion, insurrection or military uprising;

- (d) trade or labour disputes, boycotts, strikes, lockouts, industrial disturbances, go-slows or occupation of premises;
- (e) failures, explosions, breakages, fires or destruction of tankage, pipelines, refineries, terminals or any kind of installation and, where Seller is the Affected Party, tankers, vessels or any other similar means of transportation of the Crude Oil or Product;
- (f) any accidents at, closing of, or any sudden and unforeseeable capacity restrictions (outside of the ordinary course of business) of, mooring facilities, docks, ports, harbours or other similar navigational facilities and, where Seller is the Affected Party, navigational accidents or maritime peril;
- (g) any compliance with Applicable Law; and
- (h) in case of Seller only, any curtailment, reduction in, interference with, failure or cessation of supplies of Crude Oil or Product from any of Seller's or Seller's suppliers' sources of supply or by any refusal to supply, whether lawful or otherwise by Seller's suppliers (provided in fact the sources of supply are for the purposes of this Contract), including:
 - (i) a change in the production policies or sales policies of the Emirate of Abu Dhabi; and
 - (ii) any declared Force Majeure Event affecting any of Seller's suppliers under any applicable supply arrangements between Seller and such suppliers.

Exclusions

- 14.3. Notwithstanding anything to the contrary in Article 14.1, a Force Majeure Event shall not include or excuse:
- (a) failure to make any payment of monies due and payable in accordance with this Contract (other than as to any specified means, currency or place of payment);
 - (b) changes in market conditions, including changes that directly or indirectly affect the demand for or price of Crude Oil or Product or other commodity produced from refined hydrocarbon products (such as loss of customers or loss of market share), changes to market prices or currency devaluation;
 - (c) financial hardship or the inability of the Affected Party to make a profit or achieve a satisfactory rate of return in relation to or in connection with any activities undertaken pursuant to this Contract; or
 - (d) the ability of either Party to obtain better economic terms from a Third Party.

Notification of a Force Majeure Event

- 14.4. As soon as reasonably practicable after the occurrence of the Force Majeure Event becomes

known to it, the Affected Party shall notify the other Party in writing of the date on which the Force Majeure Event started, the effects of the Force Majeure Event on its ability to perform its obligations and the likely duration of its delayed performance or non-performance as a result of the Force Majeure Event.

- 14.5. The Affected Party shall bear the burden of proving that a Force Majeure Event has occurred that has so affected it.
- 14.6. If an Affected Party fails to notify the other Party as soon as reasonably practicable in accordance with Article 14.4, such Affected Party may only be relieved from the date of such notification.
- 14.7. The Affected Party shall provide to the non-Affected Party:
- (a) updates on any material developments with respect to any Force Majeure Event, from time to time; and
 - (b) promptly after the end of the Force Majeure Event, written notice that the Force Majeure Event has ended, in which case, the Affected Party shall resume performance of its obligations as soon as reasonably practicable.

Mitigation of the Effect of a Force Majeure Event

- 14.8. The Affected Party shall use all reasonable endeavours to mitigate the effects of the Force Majeure Event on the performance of its obligations (including co-operating with the non-Affected Party to develop and implement a plan of remedial action and reasonable alternative measures to remedy the effects of the Force Majeure Event).

Force Majeure Relief

- 14.9. Subject to the requirements for relief set out in Article 14.1, if a Force Majeure Event occurs in respect of a Shipment of Crude Oil or Product:
- (a) if Seller is the non-Affected Party, Seller may immediately terminate the affected Shipment(s) without liability for damages and other contractual remedies and shall be entitled to dispose of, in its sole discretion, such undelivered Shipment(s); and
 - (b) in all other circumstances, the Affected Party may only be relieved from its obligations under this Contract until the earlier of:
 - (i) the end of the Force Majeure Event; or
 - (ii) the expiry of the Set Range,and, if the Force Majeure Event continues beyond the Set Range, the affected Shipment(s) shall be deemed terminated without liability for damages and other contractual remedies.

Obligation of the Non-Affected Party to Co-operate

14.10. The non-Affected Party shall use all reasonable endeavours to co-operate with the Affected Party in mitigating the effects of any Force Majeure Event (including co-operating to develop and implement a plan of remedial action and reasonable alternative measures to remedy the effects of such Force Majeure Event).

No Extension of Time

14.11. Nothing in this Article 14 shall operate to extend the term of this Contract.

14.12. Nothing in this Article 14 shall be taken to limit or prevent the operation of the English common law doctrine of frustration (including frustration of the adventure, of purpose or of this Contract).

15. DEFAULT EVENTS

15.1. The events and circumstances set out below with respect to a Party (the "**Defaulting Party**") shall constitute "**Default Events**":

- (a) the Defaulting Party or its immediate or ultimate parent or the party which has issued any credit support (including a letter of credit, performance guarantee or other financial instrument) pursuant to the terms of this Contract in favour of the Defaulting Party:
 - (i) is dissolved (other than pursuant to a consolidation, amalgamation or merger);
 - (ii) becomes insolvent or is unable to pay its debts or fails or admits in writing its inability generally to pay its debts as they become due;
 - (iii) makes a general assignment, arrangement or composition with or for the benefit of its creditors;
 - (iv) institutes or has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation and is not withdrawn, dismissed, discharged, stayed or restrained within fifteen (15) Days of the institution or presentation thereof;
 - (v) has a resolution passed for its winding up, official management or liquidation (other than pursuant to a consolidation, amalgamation or merger);
 - (vi) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian or other similar official for it or for all or substantially all its assets;
 - (vii) has a secured party take possession of all or substantially all its assets or has a

distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all its assets and such secured party maintains possession, or any such process is not dismissed, discharged, stayed or restrained, in each case within fifteen (15) Days thereafter;

- (viii) causes or is subject to any event which, under the Applicable Law(s) of any jurisdiction, has an analogous effect to any of the events specified in sub-Articles (i) to (vii) above; or
- (ix) takes any action in furtherance of, or indicating its consent to, approval of, or acquiescence in, any of the foregoing acts;
- (b) the Defaulting Party commits a repudiatory or renunciatory breach of this Contract;
- (c) Buyer, as the Defaulting Party, fails to deliver to Seller, as the Non-Defaulting Party, any credit support complying with Article 8 of this Contract within the time set out in this Contract;
- (d) without prejudice to the Non-Defaulting Party's rights under Article 15.1(c) above, the Defaulting Party fails to make a payment in full and by the due date of any amount due to the Non-Defaulting Party under this Contract and does not correct such failure within fourteen (14) Days' notice being given by the other Party of such breach; or
- (e) a change of Control of the Defaulting Party occurs.

15.2. In the event of a Default Event, the Party not subject to the Default Event (the "**Non-Defaulting Party**") may at its absolute discretion, without prejudice to its other statutory or common law rights, by and upon notifying the Defaulting Party by notice in writing:

- (a) identifying the Default Event and requiring that the Default Event be cured to the Non-Default Party's satisfaction within seven (7) Days failing which the Non-Defaulting Party may terminate this Contract by notice under Article 15.2(b); and/or
- (b) terminate this Contract with immediate effect; and/or
- (c) in the case of the Non-Defaulting Party being Seller, suspend delivery of the Crude Oil or Product under this Contract until the Default Event has been remedied in full; and/or
- (d) in the case of the delivery of multiple cargoes, terminate an individual cargo; and/or
- (e) set-off monies payable by the Non-Defaulting Party against the liabilities of the Defaulting Party pursuant to this Contract or any other contract between the Non-Defaulting and Defaulting Party.

Provided that where remedies under Articles 15.2(c)-(e) are exercised, should the Default Event continue for at least seven (7) Days, the Non-Defaulting Party may at any time terminate this Contract under Article 15.2(b).

- 15.3. So long as Buyer is in default of any of its obligations under this Contract (including any default for which a sum of money is payable by Buyer under this Contract), Seller, without relieving Buyer of any of its obligations, shall be fully relieved of any obligation to sell or deliver Crude Oil or Product to Buyer under this Contract or under any other contract between the Parties.
- 15.4. Enforcement of any provisions of this Contract shall not be affected by any previous waiver or course of dealing, and election of any particular remedy shall not be exclusive of any other. The remedies provided in this Contract are in addition to and not by way of limitation upon any other rights and remedies Buyer or Seller has. All rights and remedies are cumulative.

16. GOVERNING LAW

- 16.1. The construction, validity and performance of the Contract and any Dispute in relation thereto shall be governed by and construed in accordance with English law.

17. DISPUTE RESOLUTION

- 17.1. The Parties shall attempt in good faith to amicably settle any dispute, controversy or claim arising out of or in connection with the conclusion, validity, effect, interpretation, performance, termination or dissolution of this Contract and/or any non-contractual obligations arising out of or in connection with this Contract ("**Dispute**").
- 17.2. If the Dispute is not settled amicably within sixty (60) Days from the date the Dispute is first notified in writing to the other Party or Parties, such Dispute shall be referred by any Party and finally resolved by arbitration in accordance with the rules of arbitration of the International Chamber of Commerce applicable at the time of conclusion of this Contract (the "**ICC Rules**") by three (3) arbitrators. Each Party shall nominate an arbitrator for confirmation by the International Court of Arbitration (the "**Court**") under the ICC Rules. The two arbitrators nominated by the Parties shall nominate the third arbitrator who will act as president of the arbitral tribunal (the "**President**") within thirty (30) Days from their confirmation by the Court. Failing nomination by the arbitrators of the President within the time limit provided for in this article or any other time limit agreed by the Parties, the President shall be appointed by the Court. The seat of the arbitration shall be London, England.
- 17.3. The arbitration shall be conducted in the English language.
- 17.4. Either Party may apply to any competent judicial authority for interim or conservatory relief. The application for such measures or the enforcement of such measures ordered by such judicial authority shall not be deemed an infringement or waiver of this agreement to arbitrate and shall not affect the powers of the arbitrator.
- 17.5. The arbitration proceedings, including all documents, submissions, written and oral evidence, transcripts and correspondence used therein or relating thereto, as well as any order or award issued in connection therewith shall be strictly confidential ("**Confidential Arbitration Information**"). Notwithstanding this provision, but without prejudice to any other

confidentiality obligation which may otherwise be applicable, either Party may disclose to a domestic court, for the purposes of setting aside and/or enforcement proceedings pending before such domestic court, any Confidential Arbitration Information, which it deems necessary for the purposes of those proceedings, after seeking an appropriate confidentiality order from such court, if available under the applicable law.

Small Claims

- 17.6. Notwithstanding Article 17.2 above, the Parties agree, pursuant to Article 30(2)(b) of the ICC Rules, that the Expedited Procedure Rules shall apply, provided the amount in dispute does not exceed US\$ 500,000 at the time of the communication referred to in Article 1(3) of the Expedited Procedure Rules. The seat of the arbitration shall be London, England.

Demurrage Claims

- 17.7. Notwithstanding Articles 17.2 and 17.6 above, the Parties agree that where the Dispute between them is in relation to demurrage, including the commencement and computation of laytime, then the dispute shall be referred to arbitration to be conducted in accordance with the London Maritime Arbitrators Association ("**LMAA**") Terms current at the time when the claiming Party commences arbitration proceedings. The tribunal shall consist of three (3) arbitrators, each arbitrator shall be a full Member of the LMAA, and the timetable for constitution of the tribunal shall be in accordance with that laid out in the current LMAA Terms.

18. LIMITATION OF LIABILITIES

- 18.1. Except as specifically provided in this Contract, in no event, including the negligent act or omission on its part, shall either Party be liable to the other, whether under this Contract or otherwise in connection with it, in contract, tort, breach of statutory duty or otherwise, in respect of any indirect or consequential losses or expenses including if and to the extent that they might otherwise not constitute indirect or consequential losses or expenses, loss of anticipated profits, plant shut-down or reduced production, loss of power generation, blackouts or electrical shut-down or reduction, goodwill, use, market reputation, business receipts or contracts or commercial opportunities, whether or not foreseeable.
- 18.2. In addition to the foregoing, in respect of any claims relating to Seller's failure to supply the agreed quantity, as set out in the Seller Grade and Quantity Confirmation or with respect to any deficiency of quantity or variation in quality, Seller shall in no circumstances be liable for more than the difference between the market price and the Price for the Crude Oil or Product deliverable under the Contract.
- 18.3. The provisions of this Article shall continue to apply notwithstanding the termination or expiry of this Contract for any reason whatsoever.

19. MISCELLANEOUS PROVISIONS

Survival of Rights upon Termination

- 19.1. The termination or expiration of this Contract shall not discharge or release any rights, duties, obligations or liabilities arising prior to such termination or expiration nor prejudice any right or remedy accruing before, at, or in consequence of such termination or expiration or any proceeding with respect to any such right or remedy including any proceeding by way of arbitration under this Contract.

Severability

- 19.2. If any provision of the Contract is declared to be illegal, invalid or otherwise unenforceable by a court of competent jurisdiction, the remainder of the Contract (and of such provision) shall not be affected except to the extent necessary to delete such illegal, invalid or unenforceable provision (or part thereof).

Agency

- 19.3. Buyer represents that:
- (a) this Contract is entered into without the assistance or intervention, direct or indirect, of any broker, intermediary, commission agent or any similar person, firm or corporation (each hereinafter referred to as an "**Agent**");
 - (b) neither Buyer nor any of its Affiliates, directors, officers, employees, agents, representatives and consultants have engaged the services of any such Agent for the purposes of exercising or obtaining improper influence in connection with this Contract; and
 - (c) no Contractors fee or other compensation has been paid or is payable by Buyer or any of its Affiliates, directors, officers, employees, agents, representatives and consultants to any Agent in connection with this Contract.

No Partnership

- 19.4. The relationship between Seller and Buyer shall be that of independent contractors and nothing in this Contract is intended to, nor shall it, establish any relationship of partnership, joint venture, employment, franchise, agency or other form of legal association between Seller and Buyer or their respective Personnel. Neither Seller nor Buyer shall have, nor represent to any Third Party that it does have, any power or authority to bind the other Party or incur any obligations on the other Party's behalf.

Further Assurance

- 19.5. Each Party shall, from time to time, execute such documents and perform such acts and things as either Party may reasonably consider necessary for the performance of this Contract and to

give each of them the full benefit of this Contract.

Costs

- 19.6. Except as otherwise stated in this Contract, each Party shall pay its own costs and expenses in relation to the negotiation, preparation, execution and carrying into effect of this Contract.

No Third Party Rights

- 19.7. This Contract shall be binding upon and inure solely to the benefit of the Parties and their respective successors and permitted assignees and nothing in this Contract, express or implied, is intended to or shall confer upon any other Person any legal or equitable right, benefit or remedy of any nature whatsoever.
- 19.8. Except where expressly stated to the contrary, the Parties do not intend that any term of this Contract may be relied upon or enforced solely by virtue of the Contracts (Rights of Third Parties) Act 1999 by any Person who is not party to it.

20. CONFIDENTIALITY

- 20.1. For the purpose of this Contract, a Party who discloses Confidential Information shall be a "**Disclosing Party**" and a Party who receives Confidential Information shall be a "**Receiving Party**".
- 20.2. Subject to Article 20.4, the Receiving Party shall not, without the prior written approval of the Disclosing Party (such approval not to be unreasonably withheld):
- (a) disclose any Confidential Information to any Person; and
 - (b) use the Confidential Information for any purpose other than for the performance of its obligations under this Contract.
- 20.3. The Receiving Party shall use the same degree of care, but no less than reasonable efforts, to safeguard the confidentiality of any Confidential Information that it would use to safeguard the confidentiality of its own Confidential Information of like kind.
- 20.4. The Receiving Party may disclose Confidential Information:
- (a) to a Third Party only to the extent such disclosure is limited to operational information and is required to discharge the Disclosing Party's contractual obligations under this Contract, any related charterparty, or any sales agreement related to the relevant Product;
 - (b) to its Personnel who are required to have access to the Confidential Information in order to discharge their functions and contractual obligations under this Contract, provided that such Personnel agrees to abide by the obligations of such Party with respect to the

Confidential Information;

- (c) to an Affiliate, provided that the Affiliate agrees to abide by the obligations of such Party with respect to the Confidential Information;
- (d) to a Contractor engaged by or on behalf of such Party or its Affiliates, provided that such Contractor agrees in writing to an undertaking of confidentiality no less onerous than that set out in Articles 20.2 and 20.3, except that under no circumstances shall the Receiving Party disclose any Confidential Information to a Contractor that is a competitor, or Personnel of a competitor, of the Disclosing Party;
- (e) to any professional advisers (including financial advisers, legal counsel, auditors and accountants) of such Party subject to such adviser providing a written undertaking of confidentiality no less onerous than that set out in Articles 20.2 and 20.3, except where such adviser is subject to a professional obligation of confidentiality under its applicable code of practice;
- (f) to the extent required by Applicable Law, by any Governmental Authority with jurisdiction over the subject matter or in connection with any court, judicial or other similar proceedings, provided that the Receiving Party uses its Commercially Reasonable Endeavours to, and only to the extent permitted by Applicable Law:
 - (i) provide the Disclosing Party with prompt notice of such requirement to disclose Confidential Information so as to enable the Disclosing Party to:
 - a. seek an appropriate protective order or other remedy in respect of such disclosure; and/or
 - b. consult with the Receiving Party on taking steps to resist or narrow the scope of such disclosure; and
 - (ii) use Commercially Reasonable Endeavours to disclose only that part of the Confidential Information required to be disclosed and not otherwise subject to a protective order or other remedy,

(the recipients in this Article 20.4 being the "**Authorised Recipients**").

20.5. Each Party shall be responsible for any breach of the terms of this Article 20 by its Personnel or Affiliates to whom it discloses Confidential Information pursuant to Articles 20.4(a) and 20.4(c), respectively.

20.6. Notwithstanding anything to the contrary in this Contract, Seller may disclose the terms of these GTCs, including to other potential buyers, without the consent of Buyer.

21. ASSIGNMENT OF CONTRACT

21.1. Save as provided for under Article 21.2 Buyer may not assign nor transfer its rights and

obligations under this Contract directly or indirectly whether by way of merger, consolidation, acquisition or sale of assets to any Third Party or a receiver or trustee in bankruptcy or otherwise without the prior written consent of Seller.

- 21.2. Subject to Article 12, it shall not be deemed an "assignment" for the purposes of this Article 21 if Buyer permits or agrees one or more Shipments of Crude Oil or Product to be delivered under this Contract to a company or companies of which Buyer owns at least fifty-one percent (51%) of all outstanding voting securities.
- 21.3. Any assignment in contravention of this Article 21 shall be void and unenforceable as against Seller and shall give Seller the right to terminate this Contract.
- 21.4. Seller shall have the right to assign or transfer its rights and obligations under this Contract directly or indirectly to any Affiliate of Seller without the prior consent of Buyer.

22. ENTIRE AGREEMENT, MODIFICATION AND WAIVER

- 22.1. This Contract constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior agreements between the Parties, whether oral or written, with respect to such subject matter.
- 22.2. No amendment, modification or alteration of this Contract or any term or provision herein shall be valid unless reduced to writing and signed by and on behalf of Seller and Buyer.
- 22.3. No waiver by either Seller or Buyer of any term or provision including any condition or warranty or innominate term or waiver of any breach of such shall be effective unless made in writing and no such waiver shall be construed as waiver of or apply to another term or provision.

23. NOTICES

- 23.1. Unless otherwise provided elsewhere in this Contract any communication by either Party to the other in connection with this Contract shall be in writing and in the English language. Such communication (other than routine communication for the performance of this Contract) shall be in letter format on the headed paper of the notifying Party and served by receipted hand delivery, Fax transmission, email or registered post or courier to the address of the other Party specified for this purpose in the Sale Confirmation and shall, unless otherwise provided herein, be deemed to have been received as follows:
 - (a) in case of hand delivery, at the moment it was received at the correct address (for administration purposes only with a copy of the notice to be sent by email transmission);
 - (b) in case of Fax transmission, if it was transmitted on a Business Day before 1600 hours, on that day; in any other case, on the following Business Day, and always provided that:
 - (i) a transmission record is retained by the sender to show that the transmission was correctly completed and that all pages were transmitted; and

- (ii) a hard copy of the notice or other communication is forwarded by the sender to the recipient on the same day as the Fax transmission by receipted hand delivery or registered post;
- (c) in case of registered post or courier, if delivered on a Business Day before 1600 hours, on that day; in any other case, on the following Business Day (in all cases for administration purposes only with a copy of the notice to be sent by email transmission); and
- (d) in case of email transmission, at the time it was received by the receiving Party, save that if received on a non-Business Day it shall be deemed received on the following Business Day; and the notifying Party bears the risk of a failure in transmission.

23.2. For the purpose of this Article, "**Business Day**" means a day (a period of twenty-four (24) hours starting at 00.00 hours and finishing at 24.00 hours on the same day) on which the office of the Party receiving the relevant communication is ordinarily open for business.

23.3. Any alterations to the contacts or addresses specified in the Sales Confirmation. shall be notified immediately to the other Party in accordance with Article 23.1.

23.4. Notices may not be given by instant messaging.

24. TIME BAR

24.1. Without derogating from the specific time limits set out in Article 6.6 (complaint of deficiency of quantity or quality), and Article 35.12 (submission of demurrage claims), and any other provisions requiring compliance within a given period, all of which shall remain in full force and effect, arbitration proceedings in respect of any claim or Dispute arising under this Contract shall be commenced in accordance with Article 17 within one (1) year of the date on which the Crude Oil or Product was delivered or, in the case of a total loss, the date upon which the Crude Oil or Product should have been delivered, failing which the claim shall be time barred and any liability or alleged liability of the other Party shall be finally extinguished.

PART 2**PROVISIONS APPLICABLE TO FOB SALES ONLY****25. VESSEL(S) AT THE LOADING PORT**

- 25.1. While any Vessel tendered in accordance with this Contract is awaiting berth, proceeding to berth, berthing, unberthing, or proceeding from berth at the Loading Port, each Party shall be responsible for and shall indemnify the other Party in respect of any proven loss, damage or injury whatsoever of or to (a) the Crude Oil or Product, (b) the Vessel, (c) the Loading Port or (d) otherwise, (excluding all indirect or consequential damages except as specifically provided in Article 25.2), which may be caused by its act or omission or those of its agents, employees, Contractors or suppliers of services and provided that the Master, crew and agents of the Vessel shall be considered to be the agents of Buyer. In the event of any such damage caused to the Loading Port, Buyer shall cooperate and comply fully with Seller's and the Port Authority's accident procedures then in effect at the Loading Port.
- 25.2. Without limiting the foregoing, in the event that berthing, loading or unberthing of any such Vessel is delayed or causes delay as a result of an act or omission of the Buyer, its agents (where the Master, crew and agents of the Vessel shall be considered to be the agents of Buyer), employees, Contractors or suppliers of services, Buyer shall indemnify and hold harmless Seller against all losses, claims, damages, expenses or liabilities (including liability for demurrage payable to Third Parties) which Seller may suffer or to which Seller may become subject in consequence thereof, and will reimburse Seller in respect of any legal, administrative or other expenses whatsoever incurred by Seller in connection with the investigation or defence of any claims, whether or not resulting in liability, arising out of any such delay.

26. SHIPPING TERMS

- 26.1. Buyer shall pay for and arrange for the lifting of the Crude Oil or Product to be delivered under this Contract at the Loading Port and for its carriage to the Destination Port.
- 26.2. Upon completion of loading Buyer shall ensure the Master of the Vessel, or the Vessel's agent on the Master's behalf, signs as presented by or on behalf of Seller a full set of original negotiable bills of lading and returns the same to Seller.
- 26.3. Each Vessel tendered by Buyer for the carriage of Crude Oil or Product under this Contract shall be designed, constructed, equipped and maintained to safely load and carry Crude Oil or Product.
- 26.4. Subject to the provisions of this Contract, at the time of loading, Buyer may increase or decrease, for trim purposes only and by a maximum of five percent (5%) in either direction, the quantity of Crude Oil or Product specified in the Accepted Nomination in respect of any Vessel, if Seller, in its sole discretion, determines that Seller's tanker programme will not thereby be adversely affected. If the Parties have agreed in the Sales Confirmation to a term

contract, any such increase or decrease shall be offset, if Seller so requires, by appropriate adjustment in subsequent liftings of the same type of Crude Oil or Product. If the Parties have agreed in the Sales Confirmation to a spot contract, the quantity to be purchased and sold pursuant to this Contract shall be deemed modified accordingly.

27. SCHEDULING AND VESSEL NOMINATION

- 27.1. At least twenty-five (25) Days prior to the first Day of each Lifting Month of each Delivery Period, Buyer shall give, within Buyer Date Range Nomination Schedule, written notice to Seller of (i) whether the quantities set out in the Seller Grade and Quantity Confirmation will be lifted in one or more parcels during such Lifting Month; (ii) the proposed Set Range of the Vessel(s); and (iii) the Vessel(s) nomination(s) in accordance with the requirements listed under Article 28.
- 27.2. Promptly after receipt of Buyer Date Range Nomination Schedule, Seller, if necessary, shall give Buyer written notice of any amendment to the proposed Set Range ("**Seller Request**").
- 27.3. Within two (2) Days of receipt of a Seller Request, the Buyer shall, after using all endeavours to agree to the amendments set out in a Seller Request, submit to Seller an amended Buyer Date Range Nomination Schedule ("**Buyer Amendment**").
- 27.4. At least fifteen (15) Days prior to the first Day of each Lifting Month of each Delivery Period, Seller shall confirm, in its sole discretion, the Set Range of the Vessel(s) and shall give written notice thereof to Buyer. Such confirmation shall form part of the Final Loading Date Range Schedule.
- 27.5. At any time prior to the arrival of the Vessel at the Loading Port, Seller shall, at the request of the relevant ADNOC Operating Company, be entitled to advance the Set Range, provided that the first Day of the new Set Range shall not be earlier than the Vessel's ETA, notified under Article 28.1(e), unless otherwise agreed between the Parties.
- 27.6. Subject to Article 27.1, the Buyer may nominate up to three (3) Vessels per Shipment to the Seller for vetting purposes. Should the Buyer require ADNOC Ship Vetting's clearance on more than three (3) Vessels per Shipment, Seller reserves the right, at its sole discretion, to charge Buyer, at costs, for vetting and clearance of such Vessels.

28. VESSEL NOMINATION REQUIREMENTS

- 28.1. The nomination of the Vessel to load the Crude Oil or Product under the Buyer Date Range Nomination Schedule shall specify:
 - (a) the name of the Vessel, flag and IMO Number of the Vessel, or TBN;
 - (b) the Vessel's agent at the Loading Port;
 - (c) the Vessel's Q88, summer deadweight tonnage, draft, overall length, net registered weight and date of construction, H&M value, P&I club;

- (d) the quantity of Crude Oil or Product to be loaded;
- (e) the ETA of the Vessel at the Loading Port (which will be on a date sufficiently early to permit the loading of the Crude Oil or Product to be completed before the expiry of the Set Range);
- (f) if only a Part Cargo is to be loaded at the Loading Port, the details including quantity of any cargo on board or to be laden on board, and the name of the immediately prior loading port;
- (g) the Destination Port of the Crude Oil or Product and documentation schedule, if known;
- (h) full written instructions regarding the particulars and destination of the bills of lading and such other customary Loading Port documentation which may be required by Seller. For the avoidance of doubt:
 - (i) Buyer shall be liable for all costs resulting from any delays in loading the Crude Oil or Product hereunder due to failure by Buyer to supply such information in a timely manner, and
 - (ii) any such delays shall not count as used Laytime or, if the Vessel is on demurrage, as time on demurrage;
- (i) the nature of the product(s) contained in the tanks of the Vessel during her current voyage and during her preceding two (2) voyages; and
- (j) the quantity of dirty and clean ballast expected to be on board the Vessel on arrival and, where the discharge is possible, the time required to discharge each.

28.2. The nomination shall not be effective unless it is received by Seller not later than the time specified in Article 27.1. Notwithstanding the foregoing, if the nomination is received by Seller after the above deadline and is accepted by Seller, it shall be effective but Laytime shall not commence until such time as the Vessel has actually commenced loading.

28.3. Not later than five (5) Working Days prior to the first Day of the Set Range for the Crude Oil or Product lifting for which the Vessel or TBN was nominated, Buyer shall provide to Seller in writing any information listed in Article 28.1 that was not available at the time of nomination.

28.4. In the case of a TBN nomination, the name and flag of the Vessel and details of her characteristics as specified in this Article 28 shall be particularised in writing and written notice provided to Seller at least five (5) Working Days prior to the first Day of the Set Range for that Crude Oil or Product lifting for which the TBN was nominated.

29. SUBSTITUTION OF VESSEL

29.1. In respect of any Vessel named in the nomination, Buyer may, or if necessary to perform its obligations under this Contract must, substitute therefor another Vessel provided always that:

- (a) the substitute Vessel is nominated to Seller in accordance with Article 28.1 not later than five (5) Days prior to that Vessel's ETA at the Loading Port or the first Day of the Set Range, whichever is earlier;
- (b) the size of the substitute Vessel does not, without Seller's written consent, materially vary from the size of the Vessel previously nominated;
- (c) the quantity of each type of Crude Oil or Product to be loaded in the substitute Vessel does not, without the prior written consent of Seller, vary, except for Vessel trim, from the quantity specified in the Seller Grade and Quantity Confirmation
- (d) the substitute Vessel will not prejudice Seller's vessel lifting schedule at the relevant Loading Port(s) or such other commitments and obligations of Seller and to be determined by Seller in its absolute discretion;
- (e) the Set Range specified in the Final Loading Date Range Schedule for the nominated Vessel shall continue to apply;
- (f) any approval of the substitute Vessel by Seller shall be subject to ADNOC Ship Vetting and compliance with Article 31; and
- (g) the consent of the relevant ADNOC Operating Company where Seller in its sole discretion considers it appropriate or necessary to obtain that consent.

30. ETA

- 30.1. Buyer shall notify Seller of any change or changes to the ETA notified under Article 28.1(e), provided that if any such changed ETA will not permit the Vessel to complete the loading of the Crude Oil or Product before the expiry of the Set Range, any resulting delay in the commencement of the loading (including as a result of Article 34.11) shall be for Buyer's account and shall not count as Laytime or as time on demurrage.

31. VESSEL COMPLIANCE AND APPROVAL

- 31.1. The Vessel shall:

- (a) comply with all Applicable Laws(s) at the Loading Port (including in relation to draft limitations and/or other restrictions);
- (b) be required to satisfy ADNOC Ship Vetting; and
- (c) comply with the applicable requirements set out in Annex A.

- 31.2. Seller shall give written notice accepting or rejecting any Vessel nominated by Buyer within two (2) Working Days of receipt of Buyer's nomination. A Buyer's nomination accepted by Seller shall be known as an "**Accepted Nomination**".

32. REJECTION OF NOMINATIONS AND VESSELS

- 32.1. Notwithstanding anything to the contrary express or implied elsewhere herein, Seller shall have the right (which right may only be exercised prior to the passing of property hereunder):
- (a) to reject any nomination made by Buyer pursuant to Article 28 and/or 29 on any reasonable grounds;
 - (b) to refuse, on any reasonable grounds, to accept for berthing and/or loading any Vessel named pursuant to Article 28 and/or 29; and
 - (c) to reject the Vessel in question, notwithstanding any prior acceptance of such Vessel on any reasonable grounds if such Vessel is involved in any incident or more recent information regarding such Vessel becomes available to Seller at any time after such prior acceptance.
- 32.2. Without derogating from any other reasonable grounds that may be available to Seller, reasonable grounds shall include if the Vessel is determined by Seller to be unacceptable under Seller's documented marine insurance requirements.

33. CONSEQUENCES OF REJECTION

- 33.1. In the event of a rejection or a delay of the Vessel or other restriction suffered in respect of the Vessel by virtue of the application of any regulations or other applicable requirements of Article 28 and/or 29 and/or 31:
- (a) Seller shall not be liable for the consequences of rejection, delay, or restriction of the Vessel, including demurrage;
 - (b) Buyer shall be liable for any costs or damages incurred by Seller arising out of any such rejection of, delay to or restriction of the Vessel, including demurrage; and
 - (c) without prejudice to Seller's rights under this Contract to treat the failure to give a valid nomination as a failure to take delivery under Article 10 and/or as a repudiatory breach of this Contract, Buyer's obligations under this Contract to nominate a suitable Vessel and to ensure that it tenders NOR at the Loading Port in accordance with Article 34.3 shall be unaffected.

34. ARRIVAL OF VESSEL, BERTH AND LOADING ETC.

- 34.1. Buyer shall arrange for the Vessel to notify Seller and the Loading Port by electronic mail or Fax ninety-six (96) hours, seventy-two (72), forty-eight (48) hours, thirty-six (36) and twenty-four (24) hours in advance of the ETA of each Vessel at the Loading Port Limits. Buyer shall notify Seller and the Loading Port immediately upon learning of any reason whereby any such ETA is unlikely to be achieved.
- 34.2. Buyer shall notify Seller by electronic mail or Fax of the Destination Port of the Crude Oil or

Product to be lifted and the documentation required for each Shipment at least ninety-six (96) hours prior to the first Day of the Set Range.

- 34.3. The Vessel shall tender Seller, the relevant ADNOC Operating Company and the Loading Port a NOR when the Vessel:
- (a) has arrived at the Loading Port Limits;
 - (b) is in every respect ready to receive the Crude Oil or Product;
 - (c) whether in free pratique or not; and
 - (d) whether the customs and other governmental and Port Authority formalities to commence loading of the Crude Oil or Product have been completed or not.
- 34.4. Subject to the Port Authority's prior approval, (a) clean ballast, that is, ballast free from oil, chemicals and other harmful materials, shall be discharged overboard and (b) dirty ballast, that is, ballast containing any oil, chemicals or other harmful materials, shall be discharged into the shore facilities provided by the Port Authority for this purpose, if any. In its discretion, the Port Authority may require a chemical analysis prior to any discharge. Only clean ballast shall be discharged overboard and Buyer shall be fully and solely responsible for any costs, consequences, penalties or liabilities arising out of any discharge overboard of any dirty ballast.
- 34.5. Before the commencement of loading of any Vessel at each Loading Port, Seller or the relevant ADNOC Operating Company shall have the right to, or instruct the Port Authority at the Loading Port to, inspect and test the same and the tanks therein, and to reject the Vessel if, in Seller's or ADNOC Operating Company's reasonable opinion, such Vessel's condition is such as to give rise to risk of loss, damage or injury ashore or afloat. Buyer shall indemnify Seller on demand against any loss or damage whatsoever arising to Seller from such condition or from such rejection or either of them, and Seller shall be under no liability of any nature whatsoever arising from Seller's inspection of or failure to inspect any Vessel and any subsequent acceptance or rejection thereof.
- 34.6. Buyer shall ensure that no lifting of Crude Oil or Product causes the Vessel to exceed the draft limitations and/or other restrictions at the Loading Port.
- 34.7. Seller shall provide a safe berth at which the Vessel having an overall length, loaded draft, displacement and deadweight tonnage consistent with the restrictions in effect at the Loading Port can safely reach and leave and at which it can always lie safely afloat.
- 34.8. Buyer shall ensure the Vessel meets all the restrictions regarding overall length, loaded draft, displacement, deadweight tonnage, port and berth conditions and other relevant limitations currently in effect at each Loading Port and shall keep itself familiar with all changes which may occur from time to time in the vessel restrictions in force at each Loading Port and shall not tender any Vessel with specifications not in compliance with the said restrictions.

- 34.9. If, while the Vessel nominated by Buyer is approaching, entering or departing from or is present in the berth, the length, draught or other dimensions of such Vessel shall exceed the length, draught or other dimensions so ascertained for the berth in question for whatever reason, Seller shall not be liable for any loss or damage caused as a result thereof and Seller shall not be obliged to commence or continue loading.
- 34.10. Seller shall have the right to shift the Vessel from one berth to another. All costs of shifting the Vessel shall be for Seller's account if for Seller's purposes. If shifting is for Buyer's purposes such costs shall be for Buyer's account.
- 34.11. Vessels which have arrived at the Loading Port and have given NOR in accordance with Article 34.3 and other vessels which have been accepted for loading at the Loading Port under arrangements and contracts between Seller or other parties shall be loaded on in accordance with the procedures as applied by the relevant ADNOC Operating Company and/or the Port Authority at the Loading Port as are applied from time to time, which may include on a "first come first served" basis, upon condition that the NOR has been tendered for the Vessel to load within its Set Range and without prejudice to Seller's rights under this Contract. Seller may without liability to Buyer decline to load any Vessel that does not arrive and tender a NOR to load within the appropriate Set Range. Seller will nevertheless endeavour to load such Vessel as soon as it is convenient to do so, consistent with the tanker programme for the Month.
- 34.12. The Vessel shall vacate the berth as soon as loading hoses have been disconnected, provided that such Vessel's departure is not delayed awaiting production of Loading Port documents unless such documents can be delivered to the Vessel at a suitable anchorage or, subject to Buyer's approval, an early departure procedure is applied. If the Vessel fails to vacate the berth, unless for reasons attributable to Seller, any loss or damage suffered by Seller, its supplier or the relevant ADNOC Operating Company resulting from such failure shall be paid by Buyer to Seller.
- 34.13. Seller shall cause Crude Oil or Product to be delivered and Buyer shall receive such Crude Oil or Product with due regard for appropriate safety and quality precautions.

35. LAYTIME, DELAY AND DEMURRAGE

- 35.1. In the event of any delay of any kind or from any cause whatsoever whether in connection with the scheduling of the Vessel's turn to load (including any change in such scheduling), provision of a berth for the Vessel, berthing or loading of the Vessel or otherwise howsoever without limitation, and provided always that the Vessel is eventually loaded, any rights of Buyer against Seller, however the same may arise and whether or not arising under this Contract shall be limited in all circumstances whatsoever to a claim for the payment of demurrage as specified below, and Buyer shall not be entitled to complain directly or indirectly of any delay except for the purpose of founding a claim to such demurrage.
- 35.2. The Laytime allowed to Seller for the loading of each Shipment of Crude Oil and Condensate (save as provided in Article 35.3) shall be calculated as follows:

- (a) thirty-six (36) hours for a quantity up to 1,500,000 Barrels;
- (b) forty-two (42) hours for a quantity being above 1,500,000 Barrels but no more than 2,000,000 Barrels;
- (c) forty-eight (48) hours for a quantity being above 2,000,000 Barrels but not more than 3,000,000 Barrels; and
- (d) sixty (60) hours for a quantity above 3,000,000 Barrels,

all days and holidays included, provided that any period of time where loading at the Loading Port is prohibited by any Applicable Law(s) or regulation shall not count towards Laytime.

35.3. The Laytime allowed to Seller for the loading of each Shipment of Thammama Condensate shall be calculated as follows:

- (a) fifty-six (56) hours for a quantity up to 350,000 Barrels;
- (b) seventy-two (72) hours for a quantity being above 350,000 Barrels but no more than 500,000 Barrels;
- (c) ninety-six (96) hours for a quantity being above 500,000 Barrels but no more than 700,000 Barrels; and
- (d) hundred twenty (120) hours for a quantity above 700,000 Barrels,

all days and holidays included, provided that any period of time where loading at the Loading Port is prohibited by any Applicable Law(s) or regulation shall not count towards Laytime.

35.4. After the Vessel has arrived at the Loading Port and has tendered her NOR:

- (a) within the Set Range, Laytime shall commence either six (6) hours after NOR has been given or at the time of commencement of loading, whichever occurs first berth or no berth;
- (b) prior to the first Day of its Set Range, Laytime shall commence six (6) hours after the start of the first Day of the Set Range; or
- (c) after the expiry of its Set Range, and without prejudice to Seller's common law rights and rights of termination under Article 10.1, time shall commence only upon the commencement of loading.

35.5. Laytime shall not commence or run, and Seller shall be under no obligation to load nor be under liability for demurrage, if Buyer has failed to provide, upon Seller's Request or as provided in the Contract, the finalised documentation required by Seller or the relevant ADNOC Operating Company to enable the loading of the Crude Oil or Product (including, if applicable, confirmed letters of credit), and Seller shall be under no obligation to maintain any

berth at the Loading Port to the benefit of Buyer's Vessel, and Seller shall be entitled to issue a "Free Berth Basis" notification and berth other Vessels as Seller deems appropriate.

- 35.6. Loading shall be deemed to be completed and time shall cease to count towards Laytime or demurrage upon disconnection of the loading hoses. Time shall recommence if, three (3) hours after the disconnection of the hoses, the Vessel's departure is delayed for Seller's purposes, and shall continue until the termination of such delay.
- 35.7. Any time lost as a result of delay, prevention or hindrance by reason of any cause or circumstance whatsoever beyond the reasonable control of Seller shall not be counted toward Laytime or time on demurrage, as applicable. Without prejudice to the generality of the forgoing, this shall include the following:
- (a) inward passage of the Vessel from the Loading Port Limits until the Vessel is securely moored at the berth and its gangway, if to be used, is in place;
 - (b) awaiting free pratique, pilot, tugs, tides or daylight;
 - (c) preparing for and handling or discharge of ballast, Vessel inspection, Vessel inerting or deinerting, tank cleaning and/or handling slops;
 - (d) any breakdown of the Vessel, its equipment, including its pumps, or failure to comply with the requirements of the Loading Port with respect to equipment aboard or any other matter causing delay or restriction to loading operations;
 - (e) cleaning and/or inspection of the Vessel's cargo tanks;
 - (f) bad weather;
 - (g) restrictions, including those as to loading rate, imposed by the owner, charterer or Master of the Vessel;
 - (h) any action taken by an independent inspector, if any, appointed by Buyer and Seller or by Seller or any action taken by Seller at the said independent inspector's request;
 - (i) industrial disturbance including any strike, lock out, stoppage or restraint of labour of the Master, officers or crew of the Vessel;
 - (j) bunkering or awaiting bunkers (if not concurrent with the loading operations);
 - (k) any other matter attributable to the Vessel, her Master or crew;
 - (l) any event related to the conditions under which time is excluded from demurrage and Laytime under Article 35;
 - (m) Force Majeure Event;

- (n) compliance with the instructions of a Governmental Authority; or
- (o) the procedures necessary to implement the “split cargo basis” ordered by the SCFEA in relation to Month-end liftings.

35.8. In the event of a Vessel’s failure or inability (due to breakdown, inefficiency or other causes attributable to the Vessel, her Master or crew) to carry out deballasting, loading, or shifting operations efficiently and without delay, Seller shall have the right:

- (a) to require the Vessel to defer berthing or loading or to vacate the loading berth until the Vessel is again in an efficient state and ready to carry out such operations efficiently and without delay, and any time thereby lost shall not count towards Laytime or demurrage whether or not the Vessel is on demurrage when this right is exercised by Seller; and/or
- (b) to recover from Buyer in compensation for the disruption to the loading programme at the Loading Port a sum per hour (or pro rata for a part thereof), for the time the Vessel is alongside in excess of the Laytime allowed hereunder, determined in accordance with the demurrage rate specified in Article 35.11 if it is mutually agreed between the Parties that Buyer’s Vessel shall continue to remain alongside the berth. Payment of such sum shall be effected by Buyer by telegraphic transfer of funds immediately upon notification from Seller.

35.9. If for any reason a Vessel tendered by Buyer should require its cargo tanks to be purged or cooled down or both, or is in ADNOC Operating Company’s reasonable judgment unable to receive the Product upon arrival at the Loading Port, loading may be refused or delayed until in ADNOC Operating Company’s reasonable judgment the Vessel is fit and ready to load safely. All costs incurred as a result, including the cost of any nitrogen or Product used for purging, cool down or both, if subsequently flared shall be for Buyer’s account. In such cases ADNOC Operating Company may instruct the Vessel (at its sole discretion) to vacate the berth and await its turn for loading when it is fit and ready to load safely. In all such cases and notwithstanding any other provisions of the Contract, Laytime will commence upon the connection of the cargo hoses to the Vessel when the Vessel is in berth and in the ADNOC Operating Company’s reasonable judgment fit and ready to load the Product, and not before. There is no purging/de-gassing/cool down facility available for a Vessel arriving to load Product at the berth.

35.10. If the Crude Oil or Product is not loaded within the time allowed in accordance with this Article 35, Seller shall pay to Buyer demurrage in US\$ in respect of the excess time at the appropriate rate per day (or pro rata for part of a day) as hereinafter specified. Seller shall not be liable (other than for demurrage as aforesaid) for any loss or damage, direct or indirect, which Buyer may suffer as a result of the Crude Oil or Product not being loaded within the time allowed in accordance with this Article 35.

35.11. The appropriate rate of demurrage shall be:

- (a) the New Worldscale demurrage rate for a vessel of a summer deadweight capacity equal

to the quantity of Crude Oil or Product loaded in the Vessel in question as modified by the AFRA percentage in effect on the first day of the Set Range, for such Vessel, but not exceeding in the applicable charterparty rate for the Vessel used in the applicable lifting; or

- (b) where the demurrage rate cannot be calculated in accordance with 35.11 (a) and there is no charterparty rate or, in Seller's reasonable opinion the applicable charterparty rate is not representative of the market rate, the market rate current on the date running hours commence as aforesaid for a Vessel of the size and type used for a single voyage charter from the Loading Terminal to Buyer's Destination Port. If the parties fail to agree within thirty (30) Days of any claim being made upon such rate, then at the instance of either party, such rate shall be determined by The London Tanker Brokers Panel Ltd. (or its successors in title), whose decision thereon shall be final and binding and whose costs shall be paid by the applicant.

35.12. In no event shall Seller be liable for demurrage unless the demurrage claim has been received by Seller in writing within ninety (90) Days from disconnection of the loading hoses, stating in detail the specific facts upon which the claim is based together with all supporting documentation. If Buyer fails to give such notice or fails to provide such documentation within the ninety (90) Days, then any liability of Seller for demurrage shall be extinguished. Any claim for demurrage which has been accepted by Seller shall be notified by Seller to Buyer, and Buyer shall issue an invoice for such demurrage within thirty (30) Days from the date of Seller's notice. Seller shall pay Buyer's invoice for demurrage within thirty (30) Days of such invoice date.

36. ALLOCATION OF COSTS

36.1. All taxes, fees, imposts, wharfage and duties in respect of the Vessel (not the Crude Oil or Product) incurred at the Loading Port shall be for Buyer's account.

37. BUYER INDEMNITY

37.1. Buyer shall indemnify Seller against all direct loss, damage, injury or liability of whatsoever nature caused to Seller by or arising out of:

- (a) the fault or negligence of the Vessel while at or off each Loading Port; and
- (b) the failure of Buyer to provide timely notifications or to follow the other procedures set forth in this Part 2.

37.2. Except where otherwise provided, any amount due by Buyer to Seller pursuant to this Part 2 shall be settled within thirty (30) days of Seller's invoice and in accordance with the terms set forth in the Sales Confirmation.

PART 3

PROVISIONS APPLICABLE TO CFR AND CIF SALES ONLY

38. SHIPPING TERMS

- 38.1. Subject to the provisions of the Contract, Seller shall, at Seller's expense, contract or procure a contract for carriage of the Crude Oil or Product from the Loading Port to the Destination Port on terms negotiated by the Seller.
- 38.2. Upon completion of loading Seller shall ensure the Master of the Vessel signs and returns a full set of original negotiable bills of lading as presented and which may incorporate the terms of the applicable charterparty for that Vessel.

39. SET RANGE AND INDICATIVE DISCHARGE DATES

- 39.1. Any references in the Sales Confirmation to, or where Seller provides Buyer with, a range of dates within which the Vessel is scheduled to arrive at the Destination Port, such set range, or Indicative Discharge Dates, shall be indicative only.
- 39.2. Seller shall not assume any responsibility whatsoever for the delivery of the Crude Oil or Product at the Destination Port and shall be under no obligation to ensure any Vessel arrives at a Destination Port on a specific day or range of days.

40. PASSING OF RISK AND PROPERTY

- 40.1. Risk and property in the Crude Oil or Product shall pass in accordance with Article 5 save that, if a Vessel has commenced or completed loading prior to being nominated pursuant to Article 41 then subject to Seller's rights to retain documents until payment in accordance with the terms of the Contract, property in the Crude Oil or Product shall pass upon Seller's receipt of Buyer's acceptance of the nomination and risk shall be deemed to have passed at the Delivery Point.

41. VESSEL NOMINATION

- 41.1. No later than fifteen (15) Days before the first Day of the Lifting Month, Seller shall give to Buyer its written nomination ("**Seller Vessel Nomination**") which shall specify as to each such Vessel:
 - (a) the name of the Vessel, flag and IMO Number of the Vessel, or TBN;
 - (b) the Vessel's/charterer's agent at the Loading Port and at the Destination Port (if known);
 - (c) the Vessel's summer deadweight tonnage, draft, overall length, net registered weight and date of construction, H&M value, P&I Club;
 - (d) the approximate quantity of each type of Crude Oil or Product to be loaded (in accordance

- with the Seller Grade and Quantity Confirmation);
- (e) the expected Set Range during which the lifting is scheduled to occur or, if known, the bill of lading date;
 - (f) the ETA at the Loading Port and the ETA at the Destination Port (if known); and documentation schedule, if known; and
 - (g) details of any other cargo on board or to be laden on board if delivery is of a Part Cargo.
- 41.2. Within two (2) Days of receiving Seller Vessel Nomination, Buyer shall give written notice to Seller either accepting or rejecting Seller's nominated Vessel ("**Buyer Vessel Confirmation**") and which shall also provide:
- (a) in case of acceptance of Seller's nominated Vessel, any additional information which Buyer might require and identified in Article 41.3 below; or
 - (b) in case of rejection of Seller's nominated Vessel, reasons for such rejection.
- 41.3. The additional information referred to in Article 41.2(a) and to be specified in Buyer Vessel Confirmation shall include:
- (a) any requirements at the Destination Port in relation to the berths for Vessels; and
 - (b) full written instructions regarding the particulars and destination of the bills of lading and such other customary Loading Port documentation which may be required by Buyer. For the avoidance of doubt, Buyer shall be liable for all costs resulting from any delays in loading Crude Oil or Product hereunder due to failure by Buyer to supply such information in a timely manner; and
 - (c) the Destination Port and Destination Port Limits; and
 - (d) all restrictions at the Destination Port with respect to maximum draft, length, deadweight, displacement, age, flag and the like, the procedures relevant to health, safety and Vessel operations and all applicable governmental, local and port authority regulations, and any other applicable requirements of whatsoever nature in force at the Destination Port that shall apply to the Vessel.
- 41.4. In the event of Buyer's rejection of Seller's nominated Vessel, Seller shall nominate another Vessel within three (3) Days of receiving Buyer's Vessel Confirmation (an "**Amended Seller Vessel Nomination**"). Buyer shall give written notice to Seller of its Buyer Vessel Confirmation within two (2) Days of receiving the Amended Seller Vessel Nomination whether to accept the Amended Seller Nomination.
- 41.5. A Vessel accepted by Buyer pursuant to a Buyer Vessel Confirmation shall be an "**Accepted Vessel**".

41.6. All costs, expenses and liabilities incurred as a direct result of Buyer's failure to comply with its obligations under Article 41 or 42 and/or of a change in the Applicable Law(s) at the Destination Port entered into force after Buyer Vessel Confirmation shall be for Buyer's account.

42. VESSEL REQUIREMENTS

42.1. The Vessel shall comply with:

- (a) all Applicable Laws(s) at the Destination Port; and
- (b) the applicable requirements set out in Annex A.

42.2. Notwithstanding anything to the contrary express or implied in this Article 42 or Annex A, if any Vessel nominated by Seller does not comply with the foregoing terms in this Article 42, Buyer may:

- (a) reject the Vessel when nominated or subsequently; and/or
- (b) refuse to berth or discharge the Vessel in question.

42.3. It is understood that Buyer is familiar with the vessel restrictions regarding overall length, loaded draft, displacement, deadweight tonnage and other relevant limitations currently in effect at each Destination Port. Buyer shall keep itself familiar with all changes which may occur from time to time in the vessel restrictions in force at each Destination Port and shall immediately inform Seller in writing of any changes to the information provided in a Buyer Vessel Confirmation.

43. SUBSTITUTION OF VESSEL

43.1. Seller shall be entitled to substitute an Accepted Vessel for another Vessel provided that:

- (a) the quantity of each type of Crude Oil or Product to be loaded in the substitute Vessel does not vary, except for vessel trim, from the quantity specified in the Seller Grade and Quantity Confirmation.
- (b) the size of the substitute Vessel does not, without Buyer's written consent, materially vary from the size of the Vessel previously nominated and the Vessel complies with the requirements at the Destination Port in relation to the berths for Vessels provided in Buyer Vessel Confirmation; and
- (c) Buyer is notified in relation to the substitute Vessel of the information specified in Article 41.1 for such Vessel at least five (5) Working Days prior to the beginning of the Set Range.

44. ETA

44.1. Seller shall notify Buyer of any change or changes to the Set Range and to the ETA at the Destination Port notified under Article 41.1.

45. REJECTION OF NOMINATIONS OF VESSEL

45.1. Notwithstanding anything to the contrary express or implied elsewhere, Buyer shall have the right (which right may only be exercised prior to the passing of property hereunder) to refuse, on only reasonable grounds, to accept any Vessel named pursuant to Articles 41 and/or 43. Buyer shall not be liable for any loss or damage, direct or indirect, which Seller may suffer as a result of Buyer exercising such right.

45.2. Notwithstanding any prior acceptance of a Vessel under Articles 41.2 and 41.4 Buyer shall have the right (which right may only be exercised prior to the passing of property hereunder) to reject the Vessel in question if such Vessel is involved in any incident or more recent information regarding such Vessel becomes available to Buyer at any time after such prior acceptance, resulting in the Vessel not being allowed to trade under the relevant Vessel's flag state and/or her Classification society and/or the relevant Port State Control.

45.3. Without derogating from any other reasonable grounds that may be available to Buyer, reasonable grounds shall include if the Vessel is determined by Buyer to be unacceptable under Buyer's documented marine assurance requirements.

45.4. Nothing herein shall qualify Seller's common law rights against Buyer for a wrongful or invalid rejection of a Vessel nomination under the terms of this Contract including for the avoidance of doubt treating the rejection as a failure to accept delivery under Article 10 and/or a repudiatory breach of this Contract.

46. VESSEL ARRIVAL AND DISCHARGE

46.1. As soon as practicable after the loading has been completed, the Master of the relevant Accepted Vessel shall notify Buyer of such completion of loading and the sailing date of the Vessel.

46.2. Seller shall arrange for the Vessel to notify Buyer and the Port Authority at the Destination Port by Fax or email not less than ninety-six (96) hours, seventy-two (72) hours, forty-eight (48) hours, thirty-six (36) hours, twenty-four (24) hours, and again twelve (12) hours in advance of the ETA of each Vessel at the Destination Port Limits. Seller shall notify Buyer and the Port Authority at the Destination Port immediately upon learning of any reason whereby any such estimated time of arrival is unlikely to be achieved.

46.3. Upon arrival of the Vessel at the Destination Port the Vessel shall tender NOR after she has arrived at the customary anchorage at the Destination Port and is in every respect ready to discharge cargo;

- (a) whether in berth or not;
 - (b) whether in free pratique or not; and
 - (c) whether the required clearance(s) from customs and other governmental authorities has been received or not.
- 46.4. After tender of NOR pursuant to Article 46.3 above, Seller having regard to the requirements and procedures of the terminal at the Destination Port and the time when the Vessel has complied with the provisions of Articles 46.2 and 46.3, shall commence and complete discharge as soon as reasonably practicable.
- 46.5. Unless otherwise agreed in writing by Seller, Seller shall not be under any obligation to commence discharge hereunder prior to 0600 hours (local time) on the first day of the Vessel arrival at the Destination Port.
- 46.6. Buyer at all times warrants that the Destination Port is a safe port and shall provide a safe berth at the Destination Port at which a fully laden Vessel having an overall length, loaded draft, Under Keel Clearance (UKC) as per the Vessel owners' guidelines, displacement and deadweight tonnage consistent with the information previously provided to Buyer and the restrictions in effect at the Destination Port can safely reach and leave and at which it can always lie safely afloat.
- 46.7. If the Vessel is ordered by any relevant authority and/or by Buyer to drift outside the Destination Port Limits, then from the time of the Vessel's arrival at the drifting location to the time the Vessel departs, or upon receipt of Buyer's instructions, whichever is later, all such time shall count as Laytime or demurrage and, if applicable, Buyer shall reimburse Seller for the cost of any bunkers consumed while drifting which Seller may be obliged to pay to the owners of the Vessel under the relevant charterparty.
- 46.8. Buyer shall have the right to shift the Vessel from one berth to another. In all cases, including shifting due to bad weather, all shifting-related costs (including unberthing and re-berthing costs) shall be for Buyer's account unless such shifting is for Seller's purposes only.

47. FLOATING STORAGE, STS TRANSFERS AND LIGHTERING

- 47.1. The parties may mutually agree in writing that delivery of the Crude Oil or Product is to be made by discharge into a floating storage facility, another Vessel by means of a ship to ship ("STS") operation or to a lighter as per the latest OCIMF/ICS Ship-to-Ship transfer guides.
- 47.2. Where discharge of the Crude Oil or Product requires the Vessel to discharge into a floating storage facility, another Vessel by means of a STS operation or to a lighter, then this shall be subject to the prior written approval of ADNOC Ship Vetting, the Master of the Accepted Vessel and the Accepted Vessel's owners. Buyer shall ensure that the floating storage facility, other Vessel(s) or lighter(s) remain acceptable throughout such operations. Seller shall be entitled on reasonable grounds and without incurring any liability whatsoever to refuse to

discharge the Vessel into a floating storage facility, another Vessel by means of an STS operation or to a lighter.

- 47.3. All costs, expenses, charges or dues incurred in respect of a discharge of the Vessel into a floating storage facility, another Vessel by means of an STS operation or lighter shall be borne and paid for by Buyer who shall indemnify Seller for all costs, expenses, charges, dues and liabilities incurred by reason of such discharge of the Crude Oil or Product.
- 47.4. All time used to discharge the Vessel into a floating storage facility or to another Vessel by means of a STS operation or lightering, including any time lost due to bad weather or awaiting tide or daylight, shall count as running hours for the purposes of determining Laytime and demurrage under Article 48.

48. LAYTIME, DELAY AND DEMURRAGE

- 48.1. Unless otherwise provided in the Contract, the Laytime allowed to Buyer for the unloading of each Shipment of Crude Oil or Product at the Destination Port shall be 36 hours, all days and holidays included, provided that any period of time where discharge at the Destination Port is prohibited by any Applicable Law shall not count towards Laytime.
- 48.2. Laytime shall commence either six (6) hours after NOR has been given or at the time of commencement of discharge, whichever occurs first berth or no berth.
- 48.3. Notwithstanding Article 48.2, where Indicative Discharge Dates are specified in the Sales Confirmation or are provided by Seller and the Vessel has arrived at the Destination Port and tendered NOR:
- (a) within the Indicative Discharge Date, Laytime shall commence either six (6) hours after NOR has been given or at the time of commencement of discharge, whichever occurs first berth or no berth;
 - (b) prior to the first Day of the Indicative Discharge Date, Laytime shall commence six (6) hours after the start of the first day of the Indicative Discharge Date or at the time of commencement of discharge, whichever occurs first; or
 - (c) after the expiry of the Indicative Discharge Date, time shall commence only upon the commencement of discharge or twenty-four (24) hours after the NOR has been given, whichever is earlier.
- 48.4. Seller shall be under no obligation to discharge nor under liability for any time lost if Buyer has failed to provide the documentation required by Seller or owners of the Vessel to enable the discharge of the Crude Oil or Product (including any letters of credit and/or a letter of indemnity in a form which is acceptable to the Vessel's owners in respect of any request by the Destination Port to flush a cargo line prior to the commencement of discharge).
- 48.5. Any time lost as a result of delay, prevention or hindrance by reason of any cause or

circumstance whatsoever beyond the reasonable control of Buyer shall not be counted toward laytime or, if the Vessel is on demurrage, time on demurrage. Without prejudice to the generality of the foregoing, this shall include the following:

- (a) where Buyer is neither the terminal operator nor in control of any of the terminal operations, any inward passage, including awaiting pilot or tugs, until the Vessel is securely moored at the berth and its gangway, if to be used, is in place;
 - (b) preparing for and handling or discharge of ballast, Vessel inspection, Vessel inerting or deinerting, tank cleaning and/or handling slops to the extent that this is not concurrent with the discharging of Crude Oil or Product;
 - (c) any breakdown of the Vessel, its equipment including its pumps or failure to comply with the requirements of the Destination Port with respect to equipment aboard or any other matter causing delay or restriction to the discharge operations;
 - (d) restrictions, including those as to the discharging rate, imposed by Seller, the owner or Master of the Vessel;
 - (e) industrial disturbance including any strike, lock out, stoppage or restraint of labour of the Master, officers or crew of the Vessel;
 - (f) bunkering or awaiting bunkers (if not concurrent with the discharging operations); and
 - (g) any other matter attributable to the Vessel, her Master or crew, Seller or Seller's agents.
- 48.6. Discharge shall be deemed to be completed and time shall cease to count towards Laytime or demurrage upon disconnection of the discharge hoses. Time shall recommence if, three (3) hours after the disconnection of the hoses, the Vessel's departure is delayed for Buyer's or Buyer's receiver's purposes, and shall continue until the termination of such delay.
- 48.7. If the time used at the Destination Port in discharging any Vessel carrying a Shipment of Crude Oil or Product sold hereunder exceeds the Laytime allowed for such unloading, Buyer shall be liable for demurrage for such excess time.
- 48.8. The appropriate rate of demurrage payable shall be determined by:
- (a) The demurrage rate specified in the Sales Confirmation; or, if no demurrage rate was agreed in the Sales Confirmation,
 - (b) The applicable charterparty rate (or equivalent if the Vessel is on time charter).
- 48.9. Demurrage shall be payable per running hour and "pro rata" for any part of an hour for all time that used Laytime exceeds the allowed Laytime.
- 48.10. Unless otherwise provided in the relevant charterparty, delays in berthing for discharging, and any delays after berthing due to weather conditions (including fog) shall count as one half

Laytime or, if on demurrage, at one half demurrage rate. This Article 48.10 shall not be applicable to any STS operation, discharge to a floating storage facility (including open sea berth or SBM) or lightering where full Laytime or demurrage shall count.

- 48.11. In no event shall Buyer be liable for demurrage unless the demurrage claim has been received by Buyer in writing within ninety (90) Days from disconnection of the discharging hoses, stating in detail the specific facts upon which the claim is based together with any supporting documentation. If Seller fails to give such notice or fails to provide such documentation within the ninety (90) Days, then any liability of Buyer for demurrage shall be extinguished. Any claim for demurrage which has been accepted by Buyer shall be notified by Buyer to Seller, and Seller shall issue an invoice for such demurrage within thirty (30) Days from the date of Buyer's notice.
- 48.12. Buyer shall settle Seller's invoice for demurrage within thirty (30) Days of the invoice date and in accordance with the terms set forth in the Sales Confirmation.

49. INSURANCE

- 49.1. In the case of CFR deliveries only, neither party shall have any obligation to secure insurance for the Crude Oil or Product.
- 49.2. Notwithstanding Article 49.1, in all cases and for so long as the voyage to the Destination Port or any seas through which the Vessel has to travel in performance of the Contract, Seller shall pursuant to the terms of the relevant charterparty incur additional insurance or war risk insurance premia and/or piracy premia and/or other additional costs in relation thereto, whether at the date of the Contract or subsequently for the Vessel's hull and machinery, protection and indemnity or cargo insurances, crew bonuses and the provision of security services for the Vessel, or any or all of them, the cost of such additional insurance and/or additional premia and/or costs shall be paid by Buyer to Seller in addition to the Price payable pursuant to the Contract.

50. ALLOCATION OF COSTS

- 50.1. All imposts, fees, charges (including shifting expenses, pilotage, mooring and towage expenses) and dues (including quay dues) in respect of the Vessel (not the Crude Oil or Product) incurred at the Destination Port shall be for Buyer's account, except those included in the contract of carriage.
- 50.2. The following shall, subject to Seller contracting and paying for the carriage of the Crude Oil or Product from the Loading Port to the Destination Port, be for Buyer's account and paid by Buyer to Seller (or such person as Seller may instruct in writing):
- (a) all costs relating to the Crude Oil or Product from the time they have been delivered on board the Vessel at the Loading Port, except, where applicable, the costs of customs formalities necessary for export as well as all duties, taxes and other charges payable upon export;

- (b) all costs and charges relating to the Crude Oil or Product while in transit until their arrival at the Destination Port, unless such costs and charges are for Seller's account under the contract of carriage;
 - (c) unloading costs including lighterage, wharfage charges, oil tax, wayleave and cargo handling fee;
 - (d) where applicable, all duties, taxes and other charges as well as the costs of carrying out customs formalities payable upon import of the goods and, where necessary, for their transit through any country unless included within the cost of the contract of carriage; and
 - (e) unless otherwise agreed in the Sales Confirmation, the freight to the Destination Port(s) calculated in accordance with the World Scale Terms and Conditions (including fixed differentials, variable differentials and charterers account) applicable on the date of the first bill of lading issued in respect of the Crude Oil or Product at the Loading Port.
- 50.3. Except where otherwise provided, any amount due by Buyer to Seller pursuant to this Part 3 shall be settled within thirty (30) days of Seller's invoice and in accordance with the terms set forth in the Sales Confirmation.

PART 4

PROVISIONS APPLICABLE TO CIF SALES ONLY

51. CARGO INSURANCE

- 51.1. Seller undertakes to procure and pay for insurance against marine risks to the full value of the Crude Oil or Product hereunder plus 10%. Such insurance, which shall operate from the time the Crude Oil or Product passes the Vessel's permanent hose connection at the Loading Port until the time the Crude Oil or Product passes the Vessel's permanent hose connection at the Discharge Port, shall be in accordance with the provisions of a Marine Cargo Insurance Policy subject to Bulk Oil Clauses SP 13C, Institute War Clauses, Institute Strike Clauses, JWLA-024 and other customary terms and conditions, the benefit thereof shall accrue to Buyer upon the passing of risk in the Crude Oil or Product as provided for in this Contract. At Buyer's option and additional expense, Institute Cargo Clauses (A) are available to replace Bulk Oil Clauses SP 13C.
- 51.2. If requested by Buyer, Seller shall provide Buyer with the original certificate of insurance or broker's cover note.
- 51.3. Buyer may procure any additional cover required at Buyer's expense. Seller shall provide Buyer, at Buyer's request, risk and expense, if any, with the information necessary for Buyer to procure any additional insurance.

ANNEX A

VESSEL REQUIREMENTS

If any Vessel does not meet any of the requirements of this Annex A:

- (a) at the Loading Port, Seller may refuse to berth, load or continue loading such Vessel; and/or
- (b) at the Destination Port, Buyer or Buyer's receiver may refuse to berth, discharge or continue discharging such Vessel.

1. **ITOPF**

Each Vessel shall be owned by or demise chartered to a member or associate member e.g. for non-tankers of the International Tanker Owners Pollution Federation Ltd..

2. **ISPS CODE**

A. FOB Provisions

- (i) Buyer shall procure that the Vessel shall comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code).
- (ii) The Vessel shall when required submit a Declaration of Security (“**DoS**”) to the appropriate authorities prior to arrival at the Loading Terminal.
- (iii) Notwithstanding any prior acceptance of the Vessel by Seller, if at any time prior to the passing of risk and title the Vessel ceases to comply with the requirements of the ISPS Code:
 - (a) Seller shall have the right not to berth such nominated Vessel and any demurrage resulting shall not be for the account of Seller.
 - (b) Buyer shall be obliged to substitute such nominated Vessel with a Vessel complying with the requirements of the ISPS Code and with Article 29 of these GTCs.
- (iv)
 - (a) Seller shall procure that the terminal/installation at the Loading Port shall comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code).
 - (b) Subject always to sub-paragraph (vi) below any costs or expenses in respect of

the Vessel including demurrage or any additional charge, fee or duty levied on the Vessel at the loading port and actually incurred by Buyer resulting directly from the failure of the Loading Port to comply with the ISPS Code shall be for the account of Seller, including the time required or costs incurred by the Vessel in taking any action or any special or additional security measures required by the ISPS Code.

- (v) Save where the Vessel has failed to comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code), Seller shall be responsible for any demurrage actually incurred by Buyer arising from delay to the Vessel at the Loading Port resulting directly from the Vessel being required by the port facility or any relevant authority to take any action or any special or additional security measures or undergo additional inspections.
- (vi) If the Loading Port is not operated by Seller or an Affiliate of Seller, Seller's liability to Buyer hereunder for any demurrage, costs, losses or expenses incurred by the Vessel, the charterers or the Vessel owners resulting from the failure of the terminal/installation at the Loading Port to comply with the ISPS Code shall be limited to the payment of demurrage, costs, losses or expenses that Seller is able to recover and does recover from its supplier or other relevant Third Party, and then only to the extent of such recovery. Seller shall, however, use reasonable endeavours so to recover from its supplier or other relevant Third Party.

B. CIF/CFR Provisions

- (i) Seller shall procure that the Vessel shall comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code).
- (ii) The Vessel shall, when required, submit a Declaration of Security (“**DoS**”) to the appropriate authorities prior to arrival at the Destination Port.
- (iii) Notwithstanding any prior acceptance of the Vessel by Buyer, if at any time prior to the arrival of the Vessel at the Destination Port the Vessel ceases to comply with the requirements of the ISPS Code:
 - (a) Buyer shall have the right not to berth such nominated Vessel at the Destination Port and any demurrage resulting shall not be for the account of Buyer.
 - (b) Seller shall be obliged to substitute such nominated Vessel with a Vessel complying with the requirements of the ISPS Code and also with Article 42 of this Contract. If title and risk to the cargo on board the Vessel subsequently substituted pursuant to (iii) (b) has already passed to Buyer, such title and risk shall be deemed to have reverted to Seller.

- (iv)
 - (a) Buyer shall procure that the Destination Port shall comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code).
 - (b) Subject always to sub-paragraph (vi) below, any costs or expenses in respect of the Vessel including demurrage or any additional charge, fee or duty levied on the Vessel at the Destination Port and actually incurred by Seller resulting directly from the failure of the Destination Port to comply with the ISPS Code shall be for the account of Buyer, including the time required or costs incurred by the Vessel in taking any action or any special or additional security measures required by the ISPS Code.
- (v) Save where the Vessel has failed to comply with the requirements of the International Code for the Security of Ships and of Port Facilities and the relevant amendments to Chapter XI of SOLAS (ISPS Code), Buyer shall be responsible for any demurrage actually incurred by Seller arising from delay to the Vessel at the Destination Port resulting directly from the Vessel being required by the port facility or any relevant authority to take any action or any special or additional security measures or undergo additional inspections.
- (vi) If the Destination Port is not operated by Buyer or an Affiliate of Buyer, Buyer's liability to Seller under this agreement for any costs, losses or expenses incurred by the Vessel, the charterers or the Vessel owners resulting from the failure of the terminal/installation at the Destination Port to comply with the ISPS Code shall be limited to the payment of demurrage, costs, losses or expenses that Buyer is able to recover and does recover from its receiver or other relevant Third Party, and then only to the extent of such recovery. Buyer shall, however, use reasonable endeavours so to recover from its receiver or other relevant Third Party.

3. **CLC**

The Vessel shall:

- (a) carry on board certificate(s) as required pursuant to the 1992 Civil Liability Convention for Oil Pollution Damage or any Protocols thereto ("**CLC**"); and
- (b) have in place insurance cover for oil pollution no less in scope and amounts than available at that time under the rules of P&I Clubs entered into the International Group of P&I Clubs (currently standard oil pollution cover of US\$ 1,000 million),

provided always the Vessel constitutes a "Ship" for the purpose of CLC.

4. **ISM Certificates**

The Vessel shall have on board at all times a valid ISM certificate and the owners, before and during the voyage, comply with the requirements of the ISM Code. (For the purposes of the Contract, "ISM" means the International Management Code for the Safe Operations of Ships and for Pollution Prevention.)

5. **ISGOTT, etc.**

The Vessel shall be manned, operated and maintained so as to fully comply with (i) the standards set out in ISGOTT or ISGINTT as applicable, (ii) appropriate IMO recommendations, and (iii) the OCIMF Guidelines for the Control of Drugs and Alcohol Onboard Ship (1990), each as amended from time to time. (For the purposes hereof, "ISGOTT" means the International Safety Guide for Oil Tankers and Terminals, "ISGINTT" means International Safety Guide for Inland Navigation Tank-Barges and Terminals, as current from time to time, and "IMO" means the International Maritime Organisation.)

6. **Closed loading and/or discharge**

Vessels which are loading/discharging a volatile, toxic or noxious cargo must operate at all times in the Closed Operations mode. Closed Operations refers to the procedures whereby Vessels conduct cargo transfer and ballasting operations into cargo tanks, with tank apertures closed and with vapours being emitted only by means of the dedicated venting system which is designed to disperse vapour clear of working areas and possible ignition sources. For the purposes of this sub-paragraph:

"volatile" shall mean a liquid from which gas evaporates rapidly and shall be taken to include any naturally volatile Crude Oil or Product or any Crude Oil or Product being carried at a temperature which is higher than the flash point of the Crude Oil or Product minus 10 degrees Celsius; "toxic" shall mean a poison which can affect personnel following inhalation, absorption or ingestion and shall be taken to include all Products which give off vapours containing substances for which exposure limits are recommended as they may be hazardous to the health of personnel exposed to them; and "noxious" shall mean harmful to personnel or the environment.

7. **IGS**

If the Crude Oil or Product is required to be carried in a Vessel which is both fitted with and actually uses an IGS, the following shall apply.

Any Vessel fitted with an IGS will not be permitted to berth or to load or discharge Crude Oil or Product unless the IGS is in good order, operative and the cargo tanks inerted.

If an IGS-equipped Vessel arrives with the IGS inoperative, the Vessel will not be berthed until the IGS is operative and the cargo tanks inerted and until that time NOR shall not be given, or if given shall not be valid, and Laytime shall not commence until commencement of

loading or discharge, as the case may be.

8. **Ballast**

Discharge of dirty ballast, bilges, slops or other substances into water shall be in accordance with MARPOL 73/78, as amended from time to time, and is in any event totally prohibited within the confines of the Loading Port or the Destination Port.

9. **Port Regulations**

The Vessel shall comply with Buyer's regulations (or Buyer's receivers' regulations, as applicable) at the Destination Port.

10. **Maritime Traffic Schemes**

The Vessel shall comply with all regulations and recommendations contained in any Maritime Traffic Schemes applicable to the voyage the subject matter of the Contract and in particular and as appropriate the Vessel shall comply with the "Turkish Straits Maritime Traffic Scheme Regulations" dated 6th November 1998, as amended or re-issued from time to time.

11. **CFR and CIF delivery:**

Seller shall ensure that all Vessels tendered for loading hereunder shall be no more than twenty (20) years old or, if in excess of twenty (20) years old, shall have been suitably modified to ensure compliance with all Destination Port requirements and regulations, but in no event shall any Vessel exceed twenty-five (25) years in age.

12. **FOB delivery:**

Buyer shall ensure that all Vessels tendered for loading hereunder shall be no more than sixteen (16) years old or, if in excess of sixteen (16) years old, shall have been suitably modified to ensure compliance with all Loading Port requirements and regulations, but in no event shall any Vessel exceed twenty-five (25) years in age and always subject to ADNOC Ship Vetting acceptance.

ANNEX B

PROVISIONS APPLICABLE TO THE SALE OF LPG

The terms of the GTCs shall apply except as modified by this Annex B.

PART 1 FOB, CIF AND CFR DELIVERIES

1. DEFINITION

1.1. The provisions of Article 1 shall apply, save as follows:

(a) The definition of "Set Range" shall be amended as follows:

"Set Range" shall mean, in respect of:

- (i) a FOB Shipment, a two (2) Day period as specified in an Agreed Schedule during which lifting is scheduled to occur, starting at 06.00 Abu Dhabi, UAE local time on first Day of the period specified in an Agreed Schedule. However, Seller shall, if required by the relevant ADNOC Operating Company in the exercise of its sole discretion shorten the Set Range from two (2) Days to one (1) Days and which shall be notified by Seller to Buyer in writing under the terms of this Contract;
- (ii) a CFR/CIF Shipment, a two (2) Day period as notified by Seller during which the Accepted Vessel is to tender NOR at the Loading Port, starting at 06.00 Abu Dhabi, UAE local time on the first Day of such period.

(b) The definitions of "Seller Grade and Quantity Confirmation", "Buyer Loading Date Range Nomination" and "Final Loading Date Range Schedule" shall be deleted.

(c) The following definitions shall be added:

- (i) "Buyer Schedule" shall have the meaning ascribed thereto in Article 4.1 of these GTCs.
- (ii) "Agreed Schedule" shall have the meaning ascribed thereto in Article 4.2 of these GTCs.

2. CARGO SCHEDULING

2.1. Article 4 shall be deleted and replaced with the following

"CARGO SCHEDULING:

"4.1 No later than the thirty-five (35) Days prior to the first Day of each Month of each Delivery Period, Buyer shall provide to Seller the following ("**Buyer Schedule** "):

- (a) the required Lifting Month (M);
- (b) the type(s) of Product to be lifted; and
- (c) the quantity of each type of Product to be lifted in the Lifting Month.

4.2 At least fifteen (15) Days prior to the first Day of each Lifting Month of each Delivery Period, Seller shall give written notice to Buyer of the lifting schedule of the Lifting Month ("**Agreed Schedule**")."

2.2 The wording "Buyer Date Range Nomination Schedule" shall be deleted and replaced with "Buyer Schedule" at Article 27.2 and Article 27.3 (Scheduling and Vessel Nomination) of the GTCs.

2.3 The wording "Final Loading Date Range Schedule" shall be deleted and replaced with "Agreed Schedule" in Article 27.4 (Scheduling and Vessel Nomination); and Article 29.1 (e) (Substitution of Vessel);

2.4 The wording "Seller Grade & Quantity Confirmation" shall be deleted and replaced with "Agreed Schedule" at Article 18.2 (Limitation of Liabilities); Article 29.1(c) (Substitution of Vessel), 41.1(d) (Vessel Nomination) and 43.1(a) (Substitution of Vessel).

3. QUANTITY AND QUALITY

3.1 The provisions of Article 6 shall apply save that Article 6.5 shall be amended as follows:

"6.5 In the event that the Certificates of Quantity and Quality shows that the Product does not conform to its specification, as set out in the Sales Confirmation, Buyer shall not be entitled to reject the Product. The parties shall negotiate an adjustment amount, and in the event that the parties fail to agree such amount within ten (10) Days of Seller's receipt of Buyer's claim for an adjustment to the Price, the Parties shall refer the determination of such amount to an independent and internationally recognised expert to be appointed by mutual agreement of the Parties, failing which the expert shall be appointed by the ICC International Centre for ADR at the request of either Party. The expert shall act as an expert and not as an arbitrator. The cost of the expert's determination shall be shared equally and the expert's determination shall be final and binding on the parties. Buyer's rights under this Article 6.5 shall be its sole and exclusive remedy in the event that the Product does not conform to its specification."

4. SCHEDULING AND VESSEL NOMINATION

4.1. Article 27.1 shall be amended to read:

“27.1 At least thirty-five (35) Days prior to the first Day of each Lifting Month of each Delivery Period, Buyer shall give, within Buyer Schedule, written notice to Seller of (i) whether the quantities set out in the Buyer Schedule will be lifted in one or more parcels during such Lifting Month; (ii) the proposed Set Range of the Vessel(s); and (iii) the Vessel(s) nomination(s) in accordance with the requirements listed under Article 28.

PART 2 FOB DELIVERIES

1. NOMINATIONS

1.1. The provisions of Article 28 shall apply, but

(a) The following shall be added to Article 28.1:

“(k) the loading temperature of the Vessel's cargo tanks”

(b) The following Article shall be added:

“28.5. Buyer shall make no single nomination involving the lifting in any one vessel of a cargo aggregating (a) less than 25,000 MT of Propane and/or Butane nor (b) more than 60,000 MT of Propane and/or Butane without the prior written consent of Seller, which consent shall not be unreasonably withheld.”

2. TIME ALLOWED, RUNNING HOURS AND DEMURRAGE

2.1. Under Article 35 the Laytime allowed to Seller for the loading of each shipment of LPG shall be:

(a) thirty-six (36) running hours for quantities up to and including 35,000 MT; and

(b) sixty (60) running hours for quantities being above 35,000 MT,

(weather permitting) all days and holidays included, provided that any period of time where loading at the Loading Port is prohibited by any Applicable Law(s) or regulation shall not count towards Laytime.

2.2. Article 35.11 shall read as follows:

“The appropriate rate of demurrage shall be:

- (a) The demurrage rate, if any, specified in the Sales Confirmation; or
- (b) If no demurrage rate was agreed in the Sales Confirmation, the demurrage rate for a vessel of the same size or class used in the applicable lifting as published by Poten & Partners, and / or Gibson and/ or Clarkson (at Seller's sole discretion) and in effect on the first day of the Set Range, but not exceeding the demurrage rate applicable under the charterparty for the Vessel used in the applicable lifting.”

PART 3 CFR AND CIF DELIVERIES

1. NOMINATIONS

- 1.1 The provisions of Article 41 shall apply, except that the following shall be added to Article 41.1:

"(h) the loading temperature of the Vessel's cargo tanks".

ANNEX A VESSEL REQUIREMENTS

1. CLC

- 1.1 For the purpose of Annex A, article 3, CLC shall mean the 2001 Civil Liability Convention for Bunker Oil Pollution Damage or any Protocols thereto.

2. FOB Delivery

- 2.1 The following shall be added to Annex A, article 12:

“Each Vessel shall (a) have a maximum displacement on arrival at the Loading Port of ninety-five thousand (95,000) MT or as amended from time to time; (b) at all times comply with the IMO Code for the Construction and Equipment of Ships Carrying Liquefied Gases in Bulk (1983) and any amendments thereto; and (c) not have been used to carry ammonia.”

ANNEX C
INVOICE AND PAYMENT TERMS

(INTENTIONALLY LEFT BLANK)

ANNEX D

SELLER'S INDEMNITY FORMAT

The indemnity referred to in Annex D (or any equivalent provision in the Sales Confirmation) shall be in the following format:

QUOTE

We refer to our Contract dated [DATE] (the “**Contract**”) in respect of your purchase from us of [QUANTITY] (BBL or MT) of [CRUDE OIL OR PRODUCT](the “**Product**”).

In consideration of your making payment of US dollars [USD AMOUNT] for [QUANTITY] BBL or MT of Crude or Product in accordance with the Contract and accepting delivery of the Product without having been provided with a full set(s) of clean original negotiable bills of lading [HERE INSERT ANY OTHER CONTRACTUALLY REQUIRED ORIGINAL DOCUMENTS], (the “**Documents**”), we hereby represent and warrant that:

- (i) the Documents exist and conform with the requirements of the Contract;
- (ii) we are entitled to possession of the Documents;
- (iii) we were entitled to possession of the Product;
- (iv) we had good title to such Product;
- (v) title in the Product has been passed, as provided in the Contract, to you free of all liens, charges or encumbrances of whatever kind;
- (vi) you will have the benefit of the warranty as to enjoyment of quiet possession implied by law in the Contract but without prejudice to any other warranty so implied.

Without prejudice to your rights under the Contract we hereby agree to protect, indemnify and hold you harmless from and against any and all damages, losses, liabilities, costs, claims and reasonable expenses which you may suffer by reason of:

- (a) our failure to present the Documents to you in accordance with the Contract, except to the extent that such liability could have been avoided or minimised by the exercise of due diligence by you, your servants or agents;
- (b) any action or proceeding brought or threatened against you by reason of our said failure and any breach of our above express representations and warranties in connection with questions of title to or the right to possession of the Documents or the Cargo or the proceeds

of either; or any liens, charges or encumbrances asserted on the documents or the Cargo or any other claims arising out of or in connection with the Documents.

Our obligation to indemnify you is subject to the conditions that you give us prompt notice if the assertion of any claim and full opportunity to conduct the defense thereof and that you do not settle any such claim without our approval.

Our liability hereunder shall cease one year from the date of issue of this letter or on the date that we provide you with the Documents whichever is earlier. We agree to provide the Documents to you after they have come into our possession.

No term of this indemnity is intended to, or does, confer a benefit or remedy on any party other than you whether by virtue of the Contracts (Rights of Third Parties) Act 1999 or howsoever.

This indemnity shall be governed by and construed in accordance with English law and any dispute, controversy or claim arising out of or in connection with this indemnity shall be subject to, and finally resolved by, arbitration in accordance with the rules of arbitration of the International Chamber of Commerce (ICC) applicable at the time of conclusion of the Contract and shall cease to have effect upon the Documents being provided to you. The arbitration shall be conducted in the English language and the seat of the arbitration shall be in London, England.

Signed by:

Title:

of: [COMPANY NAME]

UNQUOTE