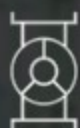


# PROCUREMENT OPPORTUNITIES ASSOCIATED WITH SPECIFIC PRODUCT CATEGORIES



Piping, Fittings &  
Valves



Pipelines, Hot Bends  
& Cladding



Drilling Equipment



Drilling Fluids



Electric Submersible  
Pumps (ESP) & Cable



Instrumentation,  
Controls & Telecoms



Electrical



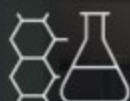
Offshore Structural  
Materials



Mechanical  
Equipment & Parts



Maintenance, Repair  
& Operations



Chemicals



Technology



Green Hydrogen  
Supply Chain



# Maintenance, Repair & Operations



اصنع في الإمارات  
**MAKE IT**  
IN THE EMIRATES



SHF 120 micron

FFS 120 micron

Cold Glue

# Maintenance, Repair & Operations

SHF 120 micron



## Overview

Opportunities to produce SHF 120 micron in the UAE:



### Opportunities

- SHF 120 micron will soon be phased-in to cover entire Borouge requirement
- The increasing demand cannot be accommodated by the current suppliers, additional suppliers will solve the possible shortage
- Developing local suppliers will provide competitive price compared to overseas supplier



### Applications

- SHF 120 micron is used for the following purposes:
- Over-all outer packaging and provides protection of product from environment
- Responsible for controlling or increasing the stability of the package



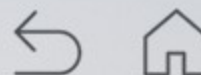
### ADNOC Standards / Specifications Requirements

•MH-SP-082



# Maintenance, Repair & Operations

FFS 120 micron



## Overview

Opportunities to produce FFS 120 micron in the UAE:



### Opportunities

- FFS 120 micron is currently used packaging material to pack Borouge Polyolefin products.
- The increasing FFS demand can be accommodated by the current suppliers, however in cases of unexpected quality issues or delivery failure, it will be difficult for the remaining suppliers to meet the requirement
- Placing additional suppliers on board will solve the possible shortage in terms of supplier's failure
- Developing local suppliers will provide competitive price compared to overseas supplier



### Applications

- FFS 120 micron is utilized as the main packaging and container of Borouge polyolefin product
- It carries Borouge logo which serves as the advertising medium of the company
- Hence FFS represents strong and excellent quality of packaging
- It reflects Borouge image reputation

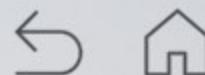


### ADNOC Standards / Specifications Requirements

•MH-SP-083

# Maintenance, Repair & Operations

Cold Glue



## Overview

Opportunities to produce cold glue in the UAE:



### Opportunities

- In the past till present time we are utilizing a single overseas supplier or manufacturer
- Developing a local supplier will somehow avoid being monopolized by single supplier
- It is in the best interest of the company to ensure business continuity with more local suppliers
- Opportunity to share the volume to the supplier who will be Technically Qualified



### Applications

- Used mainly as adhesive applied to each bag surface before palletizing to ensure the whole package will be stable, intact and rigid



### ADNOC Standards / Specifications Requirements

•MH-SP-006