



ADNOC Drilling



FULL YEAR 2023 RESULTS PRESENTATION

12 FEBRUARY 2024



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AGENDA & PRESENTERS

● Strategic Overview

● Operational Highlights

● Financial Performance

● Closing Remarks

● Appendix



Abdulrahman Abdullah Al Seiri

Chief Executive Officer



Christopher McDonald

Chief Operating Officer



Youssef Salem

Chief Financial Officer



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1. STRATEGIC OVERVIEW

ADNOC DRILLING

STRATEGY OVERVIEW

STRATEGIC PILLARS UNDERPINNING LONG-TERM VALUE CREATION



Profitable Growth

Seeking to increase profitability through value-enhancing opportunities, inside and outside of Abu Dhabi for rigs, services and technology.

GCC regional leader in unconventional development, by producing at the most affordable cost, while establishing strategic partnerships

- ▶ Efficiently develop hydrocarbon resources
- ▶ Enable production at lowest costs



National Champion

Maximizing benefits of the UAE resources through maximizing in country value (ICV) and attracting, retaining, and upskilling the best talent with a focus on locals.

Developing local capabilities for key supply chain functions in the oil and gas industry diversifying GDP and spending more on a range of local goods and services.

- ▶ Develop local supply chain
- ▶ Attract & nurture top talent



Operational Excellence

Utilizing technology and digitalization to improve operational performance and enhance efficiency to ensure business continuity.

Further integration of services by increasing OFS offering to increase customer satisfaction and grow share of the wallet

- ▶ Best-in-class operational capabilities
- ▶ Prioritize beyond 100% HSE



Decarbonization

Operating sustainably and responsibly, through low carbon footprint, reduced GHG emissions and optimizing energy efficiency.

Becoming an integral part of ADNOC's 2045 net zero journey by undertaking a variety of initiatives and driving an ambitious ESG agenda

- ▶ Operate sustainably & responsibly
- ▶ Execute on ambitious ESG agenda

ROBUST GROWTH

FULL YEAR 2023 KEY HIGHLIGHTS



Safety & Environment



▶ **54,438 GJ/Rig**

Energy intensity vs target of 54,499 GJ/Rig in FY23

▶ **0.44 TRIR**

Vs target of 0.70 for FY23

▶ **563 ktCO₂eq**

GHG absolute emissions vs target of 593 ktCO₂eq

Financial



▶ **14% YoY**

FY 2023 revenue increase

▶ **49% EBITDA margin**

FY 2023, industry leading level

▶ **\$1,033m Net profit**

FY 2023, growing +28%YoY

Operational



▶ **1st International rig**

Started operation in Jordan for integrated drilling program

▶ **+14 Rigs added**

Added 10 land rigs and 4 jack-ups to rig fleet count

▶ **129 Owned rigs**

Including 4 lease-to-own land rigs, on track to target of 142 by 2024



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2. OPERATIONAL HIGHLIGHTS

ADNOC DRILLING

QUARTERLY PROGRESS

DELIVERING ON GROWTH



ADNOC Production Increasing



Capitalize on ADNOC's plans to increase production capacity to 5 million barrels per day and 1bcf of gas

- ▶ Added 5 hybrid land rigs to the fleet count in 4Q23

Unconventional Development



Become a Middle East regional leader in **unconventional** development

- ▶ 5 rigs drilling unconventional wells during 4Q23

Integrated Drilling Services (IDS) Ramp-up



Major **rig fleet expansion** program to support **upstream growth** plans

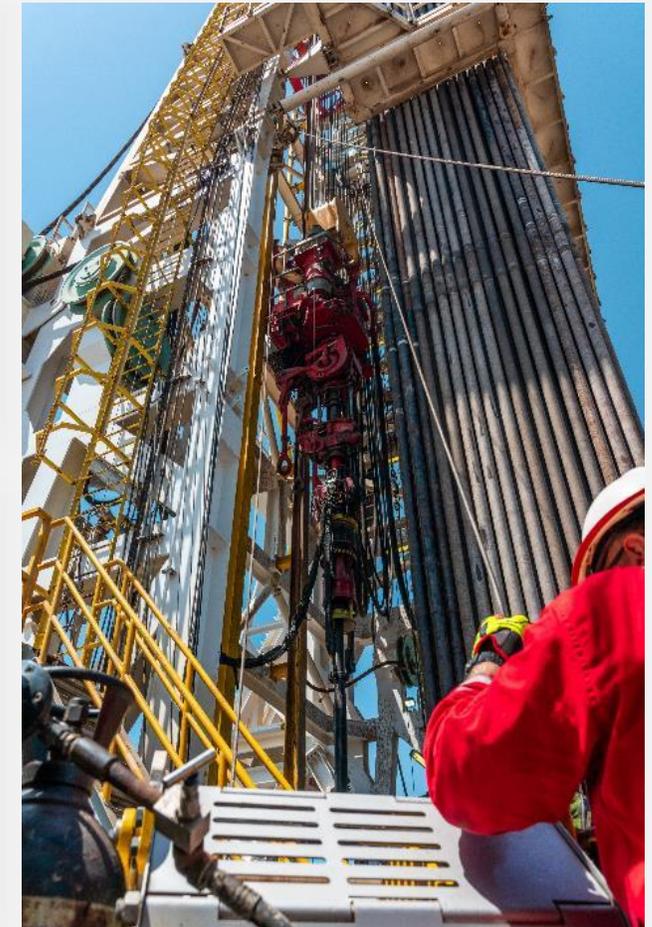
- ▶ Performed IDS on 48 rigs in 4Q23

New Revenue Streams



Pursue new business **inside and outside** of Abu Dhabi for **rigs, services and technology**

- ▶ **JV established and completed first investment¹**



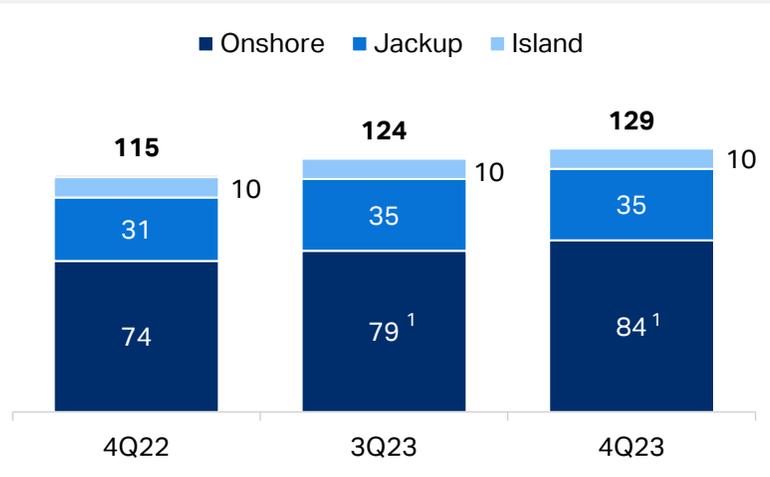
(1) Post-period event, January 9, 2024.

EXPANDING FLEET, GROWING WELL COUNT

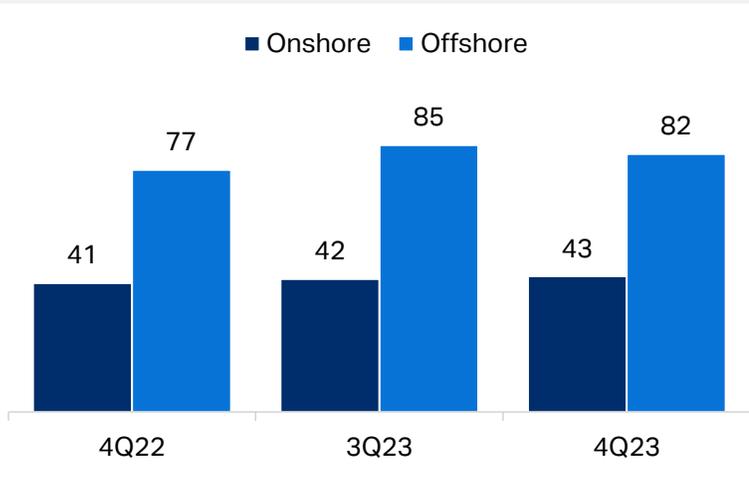
KEY OPERATIONAL HIGHLIGHTS



Owned Rigs



Drilling Average Durations (Days)



Commentary



› **613 wells drilled** in FY23, with 161 well drilled in 4Q23.



› **Added a total of 14 rigs over FY23**, 4 jack-ups and 10 land rigs (includes four lease-to-own land rigs).



› **First international rig** started operations in Jordan.



› **OFS performed IDS on 48 rigs** in FY23, compared to 40 rigs in FY22.



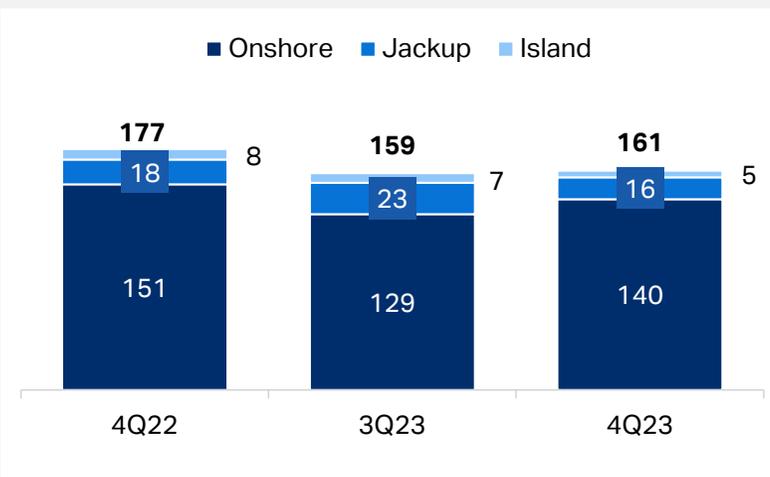
› **15.5% overall improvement** in FY2023 **IDS drilling efficiency** versus the 2022 benchmark.



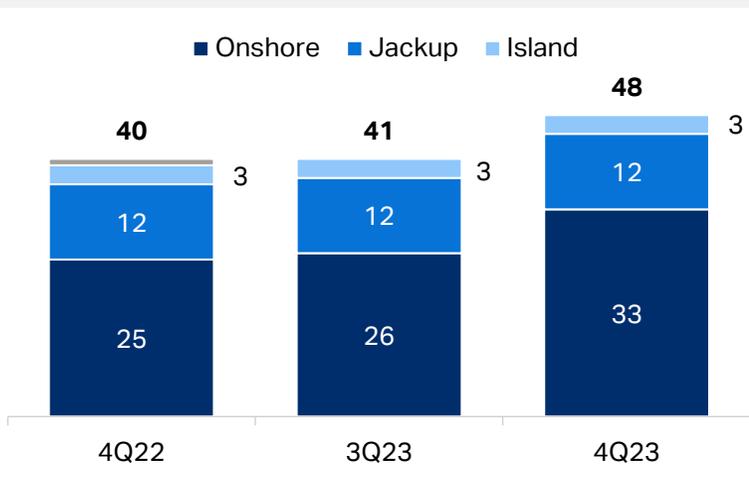
› **Continued to expand our OFS offering** with new services added driving share growth, solid control equipment, liquid mud plants and tubular running services.



Wells Drilled



IDS Rigs



(1) Includes 4 lease-to-own land rigs

ACCRETIVE OFS INVESTMENTS

EXPEDITED PROGRAM, CAPTURED SYNERGIES, & ENHANCED RETURNS



November 2023



- **ADNOC Drilling and Alpha Dhabi signed** the creation of strategic investment Joint Venture ("JV" or "Enersol") to **invest up to USD 1.5 billion**
- **JV mandated to target global investments** in technology-enabled oilfield and energy service companies with ambition of accessing technology with attractive financial profile

January 2024



- Successful incorporation of **Enersol**.
- **Completion of the JV's first transaction**, with Alpha Dhabi contributing **25% stake in Gordon Technologies**, US based leading "measurement while drilling" (MWD) provider, for c. USD 180 million¹
- **Comprehensive governance structure in place** with a fully functional Board of Directors

Way Forward



- Evaluate, execute and integrate transactions in line with the investment mandate from the **10+ / USD1.3 billion pipeline² of value-accretive transactions**
- **Deliver various value creation initiatives** as planned pursuant to the JV's strategy
- **Further support ADNOC Drilling's decarbonization and futureproofing strategy** through investment in innovative and efficient technologies

(1) 25% equity value of USD 180 million includes stake adjusted net cash of USD 15m, resulting in a 100% Enterprise Value of c. USD 660 million; USD 8 million of the consideration is deferred and is expected to be paid in 2Q 2024

(2) Only includes transactions post preliminary evaluation stage; potential transactions execution subject to, among others, relevant regulatory approvals

DECARBONIZATION INITIATIVES DRIVING ESG AGENDA

PURSUING AMBITIOUS GOALS



Camps Emission Abatement

Base Camp Grid Connectivity



- Madinat Zayed camp: obtained final approval for power energization
- Tarif camp: scheduled to be connected in 1Q24
- Habshan & Bu Hasa camps: set to be connected in 2Q24

Solar for Mobile Camps



- First solar camp installation completed



Rigs Emission Abatement

Green Rig



- Acquired a total of 16 newbuild hybrid rigs in FY2023
- Two of the newbuild hybrid rigs were deployed in December 2023
- Remaining 14 rigs will be deployed throughout 2024

Battery Energy Storage System



- BESS to be installed on new-build rigs and select existing rigs



Sustainability Initiatives

Rigs Energy Optimization



- Monitoring consumption to identify gaps and areas of development
- Optimize diesel consumption to meet reduction target
- Further electrification initiatives for our operations are under evaluation

Diesel optimization



- Fuel additive to improve combustion efficiency, trial under preparation



Enersol to support decarbonization agenda



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3. FINANCIAL PERFORMANCE

ADNOC DRILLING

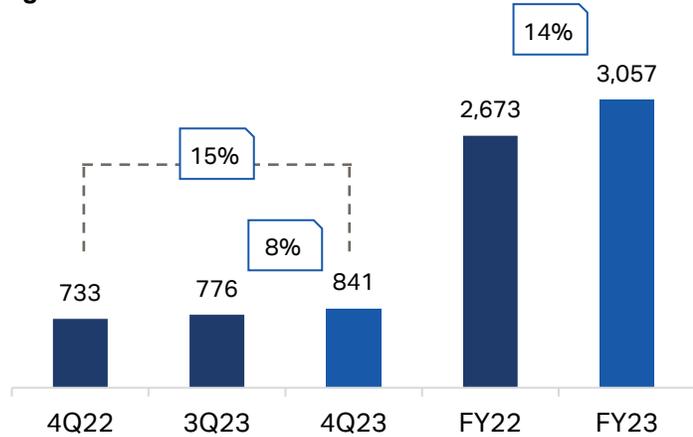
FINANCIAL HIGHLIGHTS

FULL YEAR 2023 OVERVIEW



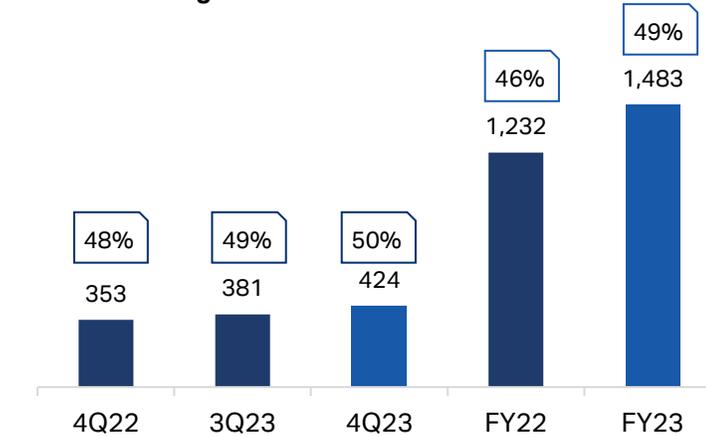
Revenue (\$ Million)

% growth



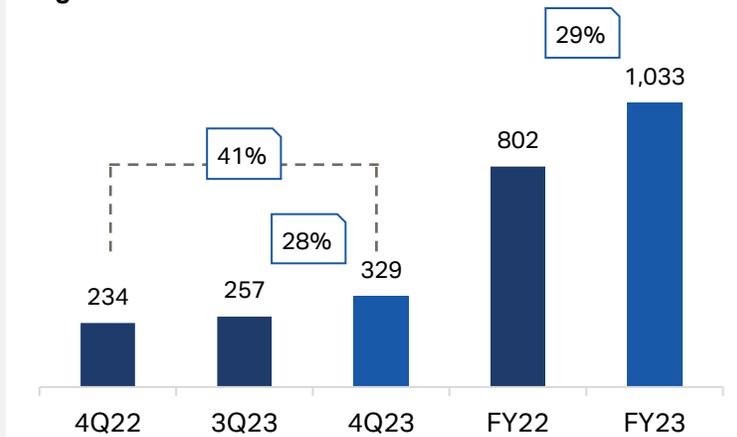
EBITDA (\$ Million)

% EBITDA margin



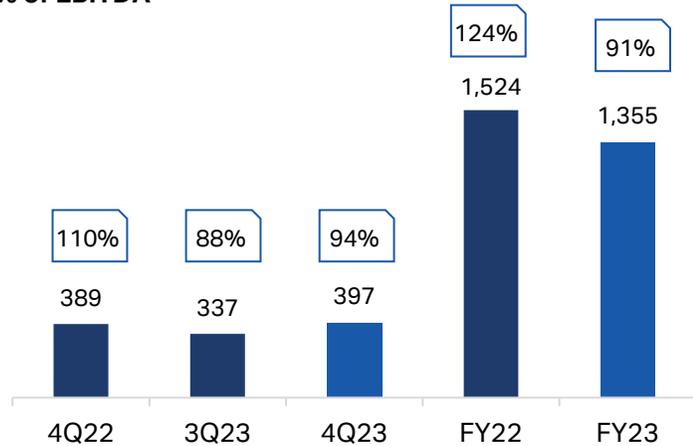
Net Income (\$ Million)

% growth



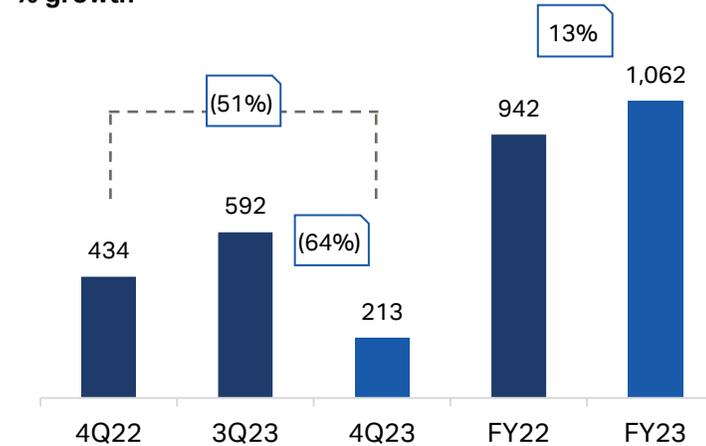
Cash from Operations (\$ Million)

% of EBITDA



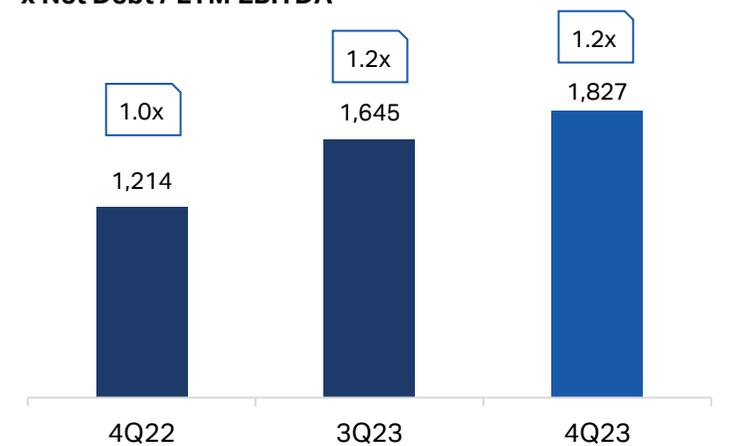
CapEx¹ (\$ Million)

% growth



Net Debt (\$ Million)

x Net Debt / LTM EBITDA



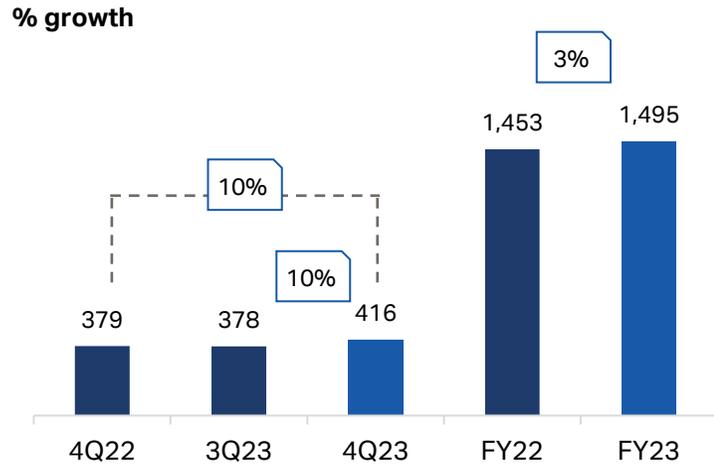
(1) Cash payments for purchase of property and equipment including prepaid delivery payments, excluding CapEx accruals

SEGMENTAL REVENUE

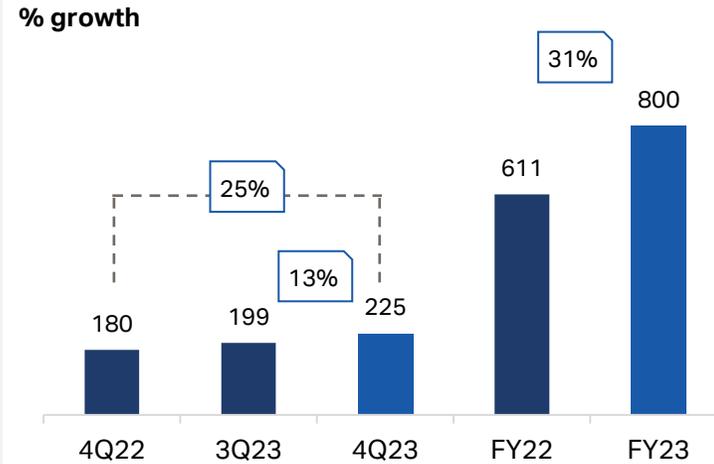
TOP-LINE YEAR-ON-YEAR GROWTH ACROSS ALL BUSINESS SEGMENTS



Onshore (\$ Million)



Offshore Jack-up (\$ Million)



Commentary

Growth across segments drives 14% YoY increase in FY23 revenue to \$3,057 million



› **Onshore:** 4Q23 revenue increased 10% YoY due to increased activity. QoQ up 10% driven by full contribution from four lease-to-own rigs and supported by long-range rig moves.



› **Offshore Jack-up:** 4Q23 revenue up 25% YoY due to higher activity and lower major maintenance. QoQ increased 13% driven by new jack-up rigs starting operations.

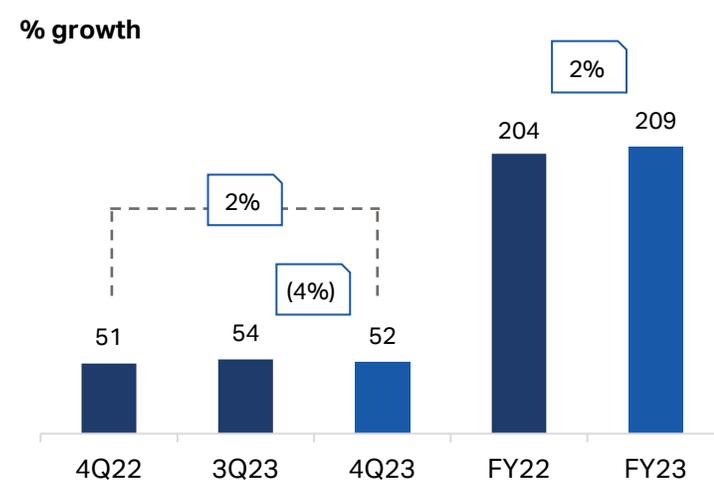


› **Offshore Island:** 4Q23 revenue up 4% YoY due to increased activity. QoQ decreased 4% driven by a rig undergoing major maintenance.

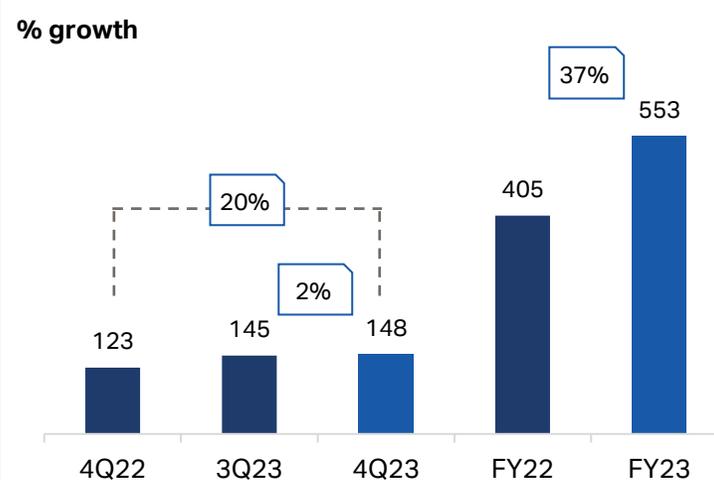


› **OFS:** 4Q23 revenue increased 20% YoY due to increased activity. QoQ increased 2%, supported by addition of seven IDS rigs close to year-end.

Offshore Island (\$ Million)



Oilfield Services (\$ Million)

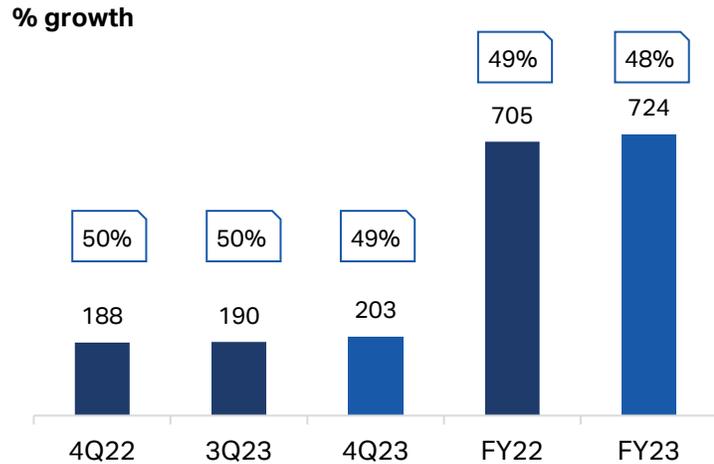


EBITDA GENERATION

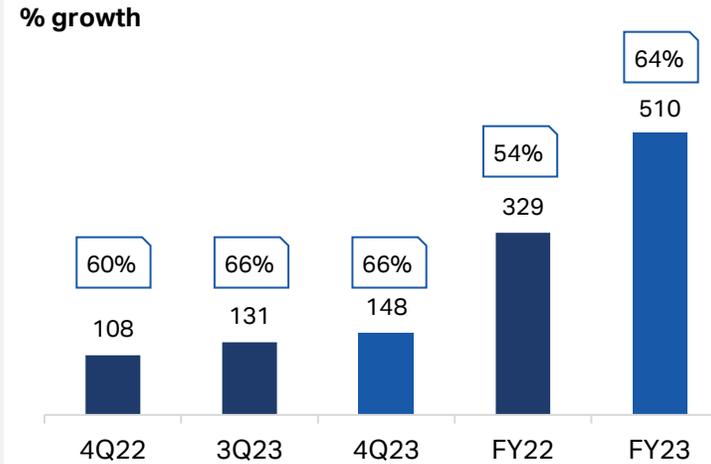
INDUSTRY-LEADING MARGINS



Onshore (\$ Million)



Offshore Jack-up (\$ Million)



Commentary

FY23 EBITDA up 20% to \$1,483 million, with industry leading margin of 49%.



› **Onshore:** 4Q23 EBITDA up 8% YoY due to higher revenue which was slightly offset by a planned increase in major maintenance. QoQ increased 7% YoY due to similar reasons.



› **Offshore Jack-up:** 4Q23 EBITDA up 37% YoY on the back of the increase in revenue and lower major maintenance activity. QoQ increased 13% due to higher revenue and stable operating expenses.

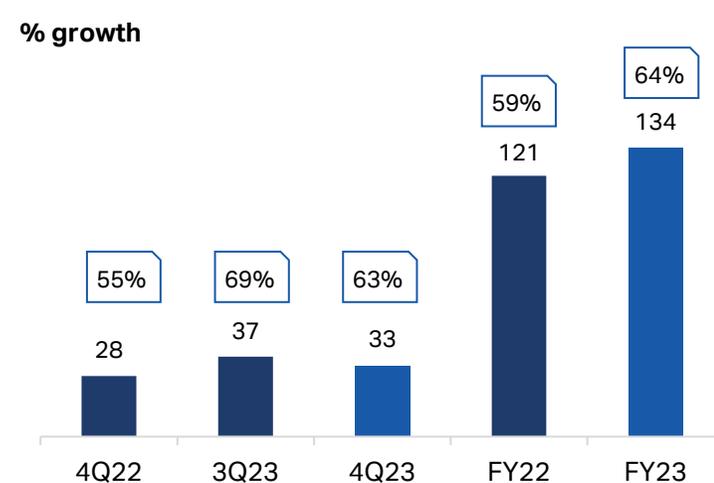


› **Offshore Island:** 4Q23 EBITDA up 18% YoY due to higher revenue and lower operating expenses. QoQ decreased 11% due to a rig undergoing major maintenance.

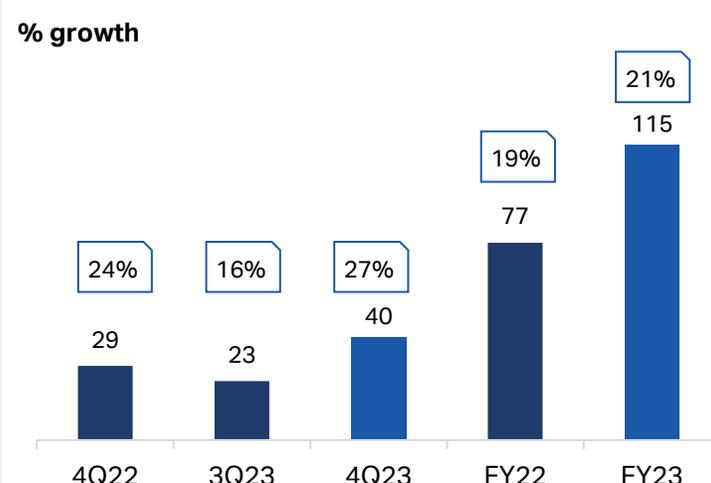


› **OFS:** 4Q23 EBITDA up 38% YoY due to higher revenue coupled with a lower increase in operating expenses. QoQ increased 78% driven by a larger contribution of higher margin product lines.

Offshore Island (\$ Million)



Oilfield Services (\$ Million)



ACCELERATED GROWTH TARGETS

FULL YEAR 2024 GUIDANCE ANNOUNCED, MEDIUM-TERM GUIDANCE UPDATED



(USD, Millions)	FY2024 Guidance
Revenue	3,600 – 3,800
<i>Onshore Revenue</i>	1,600 – 1,700
<i>Offshore Jack-up Revenue</i>	1,000 – 1,100
<i>Offshore Island Revenue</i>	200 – 250
<i>Oilfield Services Revenue</i>	700 – 800
EBITDA	1,700 – 1,900
EBITDA Margin	48% – 50%
Net Profit	1,050 – 1,250
Net Profit Margin	30% – 33%
CapEx	750 – 950
Leverage Target	< 2.0x

Medium-Term Guidance

- Revenue CAGR in the 12-16% range from FY2023 base
- EBITDA margin around 50% with drilling margins exceeding 50% and OFS margin in a range of 22-26% medium-term
- Conservative long-term leverage target of up to 2.0x Net Debt / EBITDA, excluding material M&A
- Net working capital as percentage of revenue target of around 12%
- Maintenance CapEx post-2024 of \$200 - \$250 million per annum



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I AM A SAFETY LEADER



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5. CLOSING REMARKS

ADNOC DRILLING

CLOSING REMARKS



Strong earnings growth driven by expanding fleet and cost efficiencies



New technology partnership and first step into regional expansion with IDS



Delivering on our ESG agenda by pursuing ambitious goals



Enabling ADNOC's accelerated production capacity targets



Paving the way for further growth



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APPENDIX

WE CONTINUE TO PURSUE AMBITIOUS ESG GOALS

ESG FRAMEWORK & PERFORMANCE HIGHLIGHTS



Climate, Emissions and Energy

- Support ADNOC's target to decrease GHG intensity by 25% by 2030 and 50% by 2045
- Energy intensity at a target of 54,438 GJ/Rig in 9M23 versus the current actual of 54,499 GJ/Rig



Economic and Social Contribution

- Economic performance of the Company improved with the increase in number of rigs
- In-country value at 70.71% versus target of 60%



Health, Safety and Security

- **24 recordable incidents** across the business in 2023
- **TRIR at 0.44** versus target of 0.70 for 2023



Local Environment

- Minimizing impacts through **best-in-class** environmental management system
- **Zero spill incidents** in 2023



Workforce Diversity and Development

- Company commitment to **gender diversity and development** at **all levels** of the organization
- 82 nationalities across the workforce



Business Sustainability

- Integrate risk management across operations and business planning
- Strengthen collaboration in environmental protection, conservation and sustainable development

STRONG OPERATIONAL PERFORMANCE

SEGMENTAL OPERATING HIGHLIGHTS



Segment

2023 Highlights



Onshore

- › Completed ADNOC Drilling's first injection CO2 well utilizing AD 64.
- › Lost time incident ("LTI") of 0.12 versus a target of 0.22 by the end of 2023.
- › Achieved TRIR of 0.54 against a target of 0.70 for 2023.
- › Mobilized and operated rig in Jordan during the fourth quarter of 2023.
- › AD122 mobile camp was installed with solar panels to power mobile camp.



Offshore Jack-up & Offshore Island

- › LTI frequency of 0.07 against a target of 0.22 by end of 2023.
- › Achieved TRIR frequency of 0.42 against a target of 0.70 for 2023.
- › Introduced engine power management system to optimize power consumption and lower emissions.
- › Achieved world's longest extended reach well (UZ- 685), utilizing AD-68 at 51,000 feet from Umm Al Anbar Island, tapping into a previously unreachable part of the reservoir.



Oilfield Services

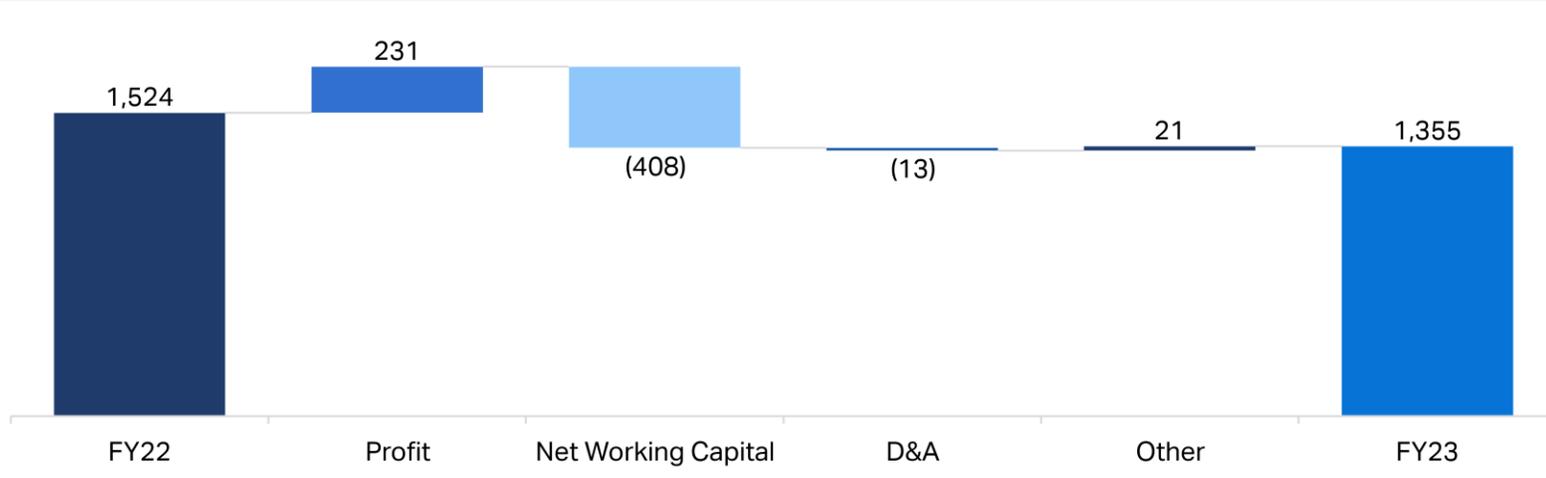
- › IDS rigs increased to 48 Rigs at the end of 2023 versus 40 IDS rigs in 2022.
- › 15.5% overall improvement in FY2023 IDS drilling efficiency versus the 2022 benchmark.
- › TRIR of 0.5 versus a target of 0.70 by the end of 2023.
- › Efficient operations resulted in cumulative savings of over \$320 million to ADNOC since inception in 2019.
- › Delivered 204 IDS wells at the end of 2023, ahead of target.

STRONG CASHFLOW & BALANCE SHEET

HEALTHY CASH POSITION WITH AMPLE LIQUIDITY TO POWER RIG FLEET GROWTH



Net Cash from Operating Activities (\$ Million)



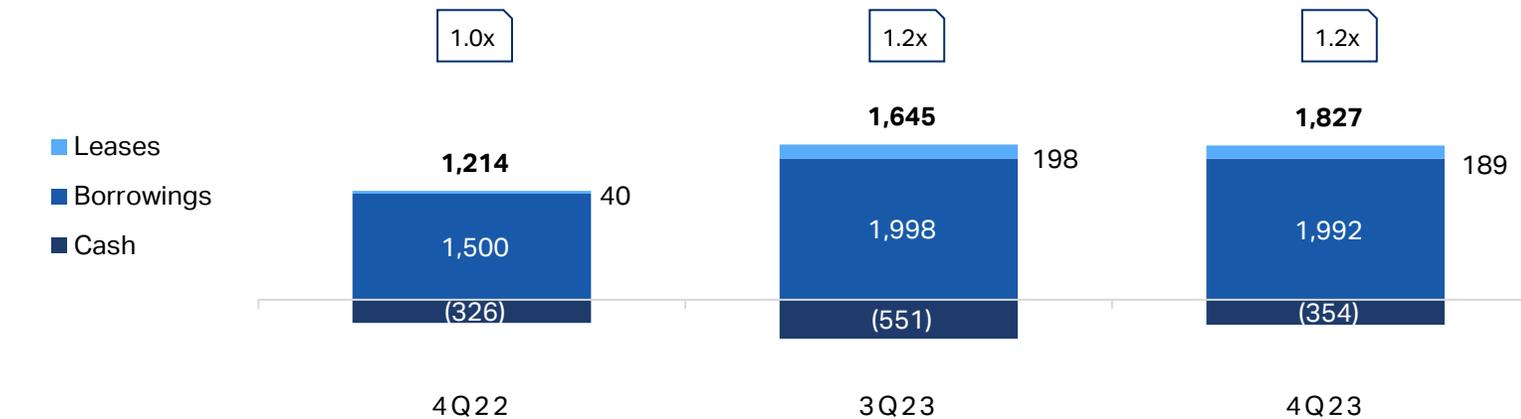
Commentary

Cash from Operating Activities

- › Cash from operating activities stood at \$1,355 million in FY23.
- › Net profit increased 29% or \$231 million YoY, driven by higher activity and a positive impacted of around \$55 million due to reduction in depreciation.
- › Working capital trend driven by phasing of payments for rig acquisitions and collections.

Net Debt (\$ Million)

LTM Net Debt / EBITDA



Net Debt

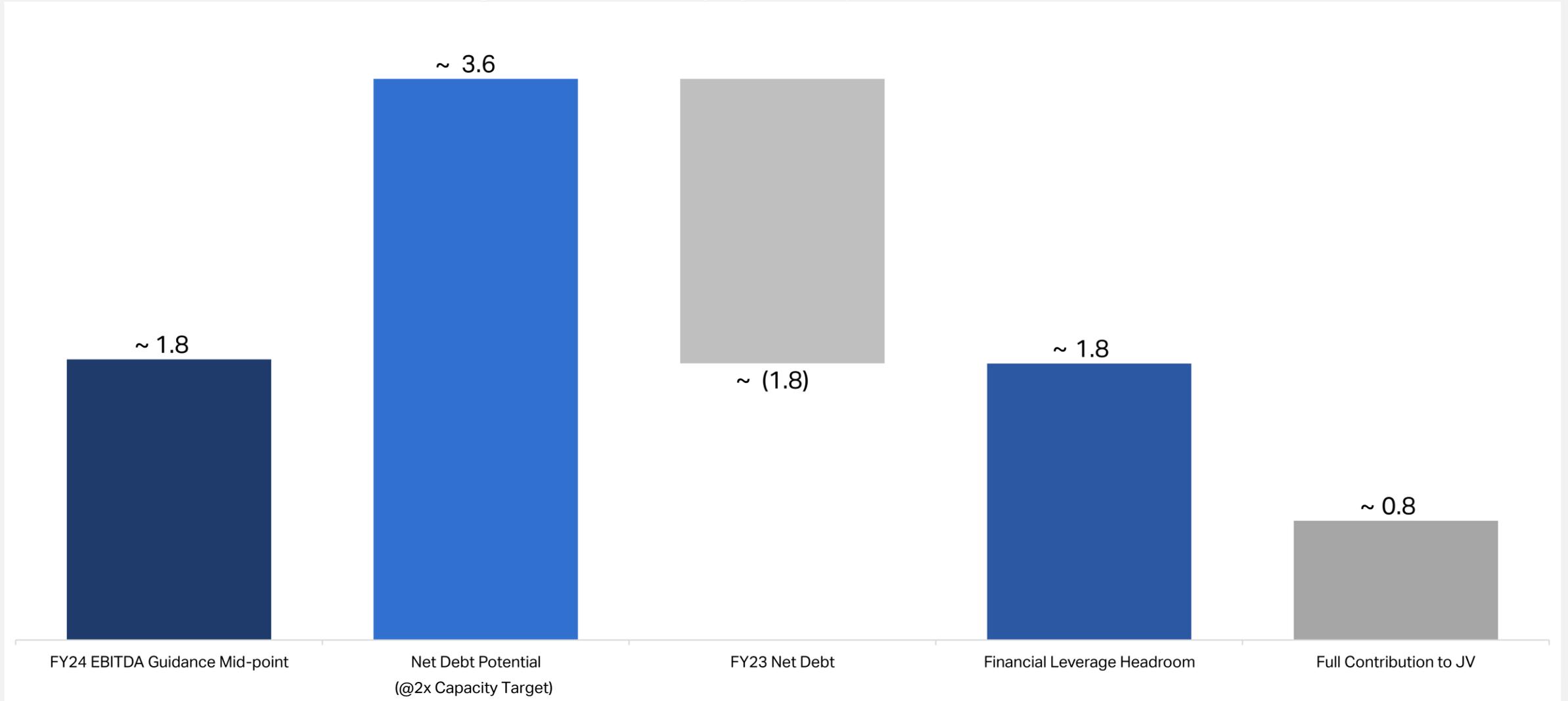
- › Net Debt / EBITDA ratio increased YoY from 1.0x to 1.2x as the Company continues executing its CapEx program
- › Cash & cash equivalents stood at \$354 million in 4Q23
- › As of December 31, 2023, the Company's liquidity headroom (including unutilized syndicated term and revolving facilities) was around \$1,600 million.

AMPLE FINANCIAL HEADROOM

FLEXIBILITY FOR GROWTH AND CAPITAL ALLOCATION



Financial Headroom (\$ Billion), indicative figures for illustrative purposes only

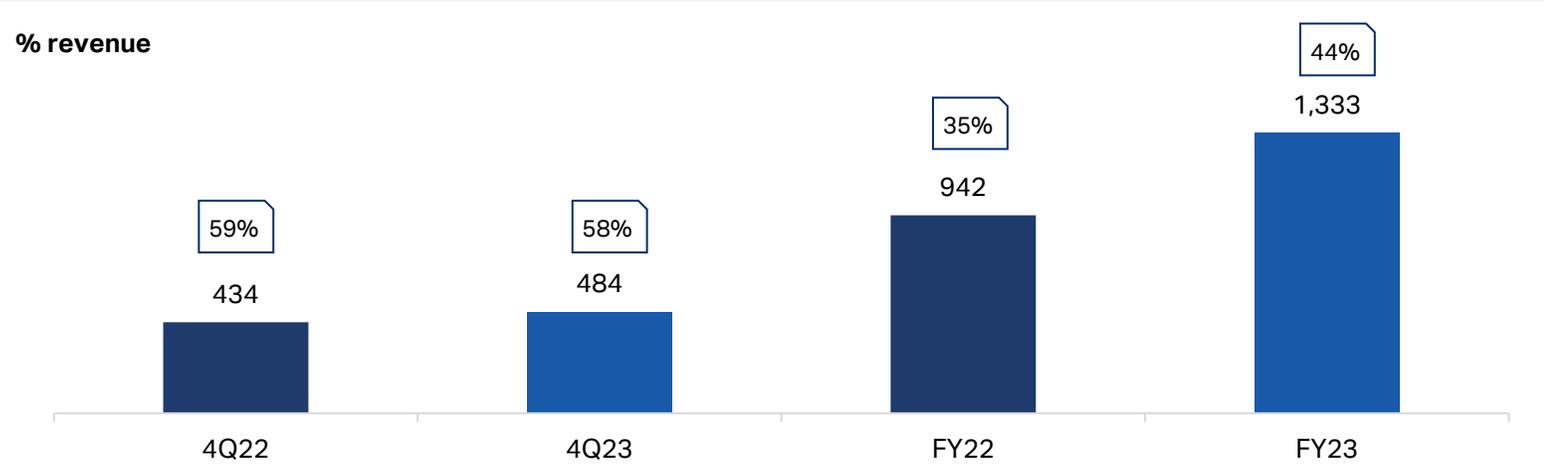


CAPEX SUPPORTS FLEET EXPANSION

DELIVERING ON THE ANTICIPATED INVESTMENT RAMP-UP



CapEx¹ (\$ Million)

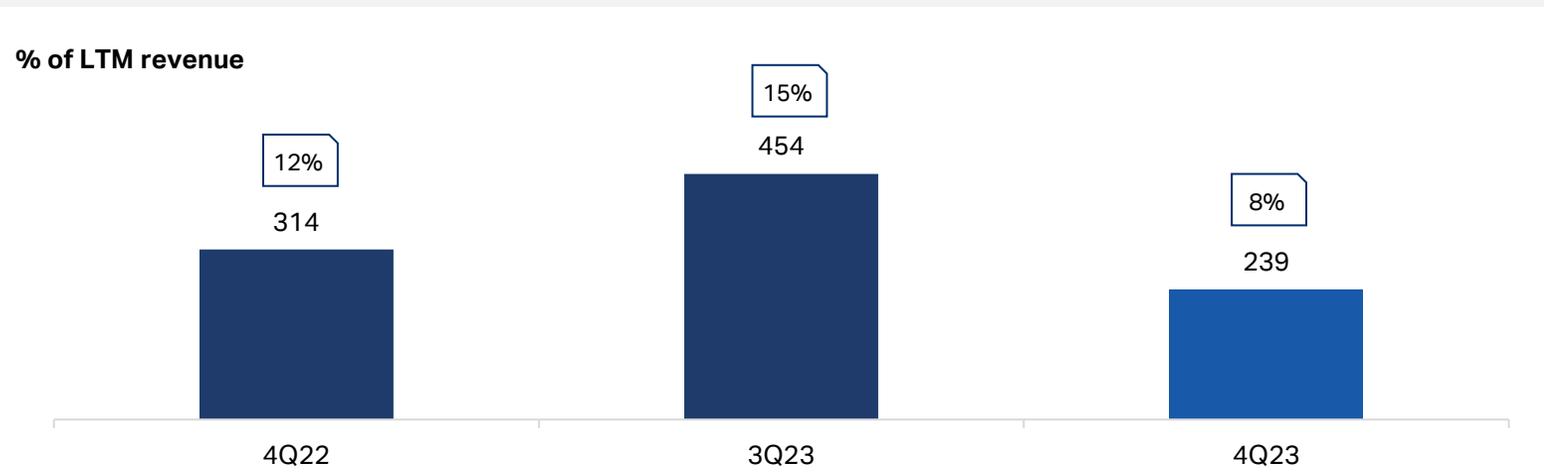


Commentary

CapEx

- › FY23 CapEx of \$1,333 million, in line with the expected ramp-up in rig acquisitions
- › Rig fleet expansion program progressing, supported by 14 rigs added to the rig fleet count, 10 land rigs² and 4 jack-ups throughout the year.
- › As anticipated, the four jack-ups added to the fleet count in 3Q23 commenced operations in December.

Operating Working Capital (\$ Million)



Operating Working Capital

- › Operating working capital improved over during 4Q23 at \$239 million, a decrease of 24% YoY and 47% QoQ, due to continued focus on collections from related parties and phasing of CapEx related payments at year-end.
- › Net working capital as a percentage of revenue stood at 8% in FY23. Net of the above mentioned phasing, the normalized ratio would have been 12%.

(1) CapEx including prepayments and accruals; (2) Includes 4 lease-to-own land rigs

FINANCIAL SUMMARY FY23



(USD, Millions)	4Q23	4Q22	YoY	3Q23	QoQ	FY23	FY22	YoY
Revenue	841	733	15%	776	8%	3,057	2,673	14%
Opex ¹	(417)	(380)	10%	(395)	6%	(1,574)	(1,441)	9%
EBITDA²	424	353	20%	381	11%	1,483	1,232	20%
Depreciation and amortization	(75)	(110)	-32%	(111)	-32%	(391)	(401)	-2%
Finance cost - net	(20)	(9)	122%	(13)	54%	(58)	(29)	100%
Net Profit	329	234	41%	257	28%	1,033	802	29%
EBITDA Margin	50%	48%	2%	49%	1%	49%	46%	2%
Net Profit Margin	39%	32%	7%	33%	6%	34%	30%	4%
Net cash generated from operating activities	397	389	2%	337	18%	1,355	1,524	-11%
Capital Expenditure ³	(213)	(434)	-51%	(592)	-64%	(1,062)	(942)	13%
Free Cash Flow	187	(42)	-545%	(252)	-174%	306	588	-48%
Total Equity	3,265	2,931	11%	3,294	-1%	3,265	2,931	11%
Net Debt ⁴	1,827	1,214	50%	1,645	11%	1,827	1,214	50%
Earnings per Share (\$) ⁵	0.0206	0.0146	41%	0.0161	28%	0.0646	0.0501	29%
Capital employed	5,633	4,610	22%	5,621	0%	5,633	4,610	22%
Return on capital employed	19%	18%	1%	18%	-1%	19%	18%	1%
Net Debt to LTM EBITDA	1.2	1.0	0.2	1.2	-	1.2	1.0	0.2
Leverage ratio	36%	29%	7%	33%	-3%	36%	29%	7%
Return on equity	32%	27%	5%	28%	-4%	32%	27%	5%

NM: Not meaningful

(1) Opex includes allocation of G&A expenses and other income

(2) EBITDA represents Earnings Before Interest, Tax, Depreciation and Amortization

(3) Cash payments for purchase of property and equipment including prepaid delivery payments, excluding CapEx accruals

(4) Interest bearing liabilities less cash and cash equivalents

SEGMENTAL RESULTS FY23



(USD, Millions)	4Q23	4Q22	YoY	3Q23	QoQ	FY23	FY22	YoY
Revenue	841	733	15%	776	8%	3,057	2,673	14%
Onshore	416	379	10%	378	10%	1,495	1,453	3%
Offshore Jack-up	225	180	25%	199	13%	800	611	31%
Offshore Island	52	51	2%	54	-4%	209	204	2%
Oilfield Services (OFS)	148	123	20%	145	2%	553	405	37%
Total OPEX¹	(417)	(380)	10%	(395)	6%	(1,574)	(1,441)	9%
Onshore	(213)	(191)	12%	(188)	13%	(771)	(748)	3%
Offshore Jack-up	(77)	(72)	7%	(68)	13%	(290)	(282)	3%
Offshore Island	(19)	(23)	-17%	(17)	12%	(75)	(83)	-10%
Oilfield Services (OFS)	(108)	(94)	15%	(122)	-11%	(438)	(328)	34%
EBITDA²	424	353	20%	381	11%	1,483	1,232	20%
Onshore	203	188	8%	190	7%	724	705	3%
Offshore Jack-up	148	108	37%	131	13%	510	329	55%
Offshore Island	33	28	18%	37	-11%	134	121	11%
Oilfield Services (OFS)	40	29	38%	23	74%	115	77	49%
Net Profit	329	234	41%	257	28%	1,033	802	29%
Onshore	194	145	34%	136	43%	568	537	6%
Offshore Jack-up	75	60	25%	86	-13%	306	168	82%
Offshore Island	47	15	213%	26	81%	113	73	55%
Oilfield Services (OFS)	13	14	-7%	9	44%	46	24	92%

(1) Operational expenses including allocated G&A

(2) Underlying EBITDA includes other income



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